

RJ REYNOLDS

TOBACCO COMPANY



J. Campbell
Promotional Coordinator

150 Lawrence Bell Drive
Suite #108

Williamsville, NY 14221
(716) 634-4179
Fax (716) 634-3145

September 3, 1997

 **E-Mail**

D. Fitzgerald

McLANE NE (SIS #375878): SALEM TEAR TAPE PROMOTION

Dear Don:

Based on the past two *Salem Tear Tape Promotions* (#701147 and #701497), McLane NE has 433 cases of product that has not been ordered to date, consisting of:

#701147 152 cases: 38 cases each style for Country Fair.

#701497 281 cases: 74 FF. / 90 Lt. / 57 FF. 100 / 60 Lt. 100 for
Country Fair, Dairy Mart.

Despite this, McLane NE currently has enough product on hand as a result of July, August and September product shipments to handle both September and October distribution and still have 36 cases left over as a result of ongoing chain refusals throughout July, August and September.

A.M., Sharon Schwalm has discussed this situation with Paul Cox and has advised me that she will be able to work with McLane NE to move through the 36 cases that will remain after the October distribution. However, our Region will be unable to order to McLane NE any portion of the 433 cases that have not been ordered to date (as noted above: 152 and 281). I have attached an Excel spreadsheet breakout by brand style of residual amounts.

Sincerely,

Judy

J. Campbell
Promotional Coordinator / 1610

/jc

cc: S. Schwalm

S. MacLeod
MCLNSALX.DOC

/ B. Roth

51854 8242

McLANE NE SALEM TEAR TAPE					
PROMOTION #	COMMENTS	FF100	LT100	FF100	LT100
701147	ORIGINAL ALLOCATION	198	198	198	198
	ORDERED	-160	-160	-160	-160
	NOT ORDERED (C.FAIR)	38	38	38	38
701497	ORIGINAL ALLOCATION	156	188	123	129
	ORDERED	-82	-98	-66	-69
	NOT ORDERED (C.FAIR / COASTAL MART / D. MART)	74	90	57	60
					433
		200	200	200	200
	NUMBER OF CASES NEEDED FOR SEPT AND OCT #701497 DISTRIBUTION	116	148	83	89
TOTAL OF ROWS 2 AND 3, MINUS ROW 1, REPRESENTS TOTAL RESIDUAL AMOUNT AT McLANE NE (ROW 4)	SURPLUS AFTER RETAIL DISTRIBUTION #701147	44	43.8	45.7	47.2
	NUMBER OF CASES ORDERED 9/2/97 FOR #701497 DRIVE #1	58	74	42	45
	RESIDUAL AT McLANE AFTER OCTOBER DISTRIBUTION		30.2	4.7	3.2
					36.3

51854 8243

FF Kg	LT Kg	FF100	LT 100
112	128	95	98
-17	-54	-3	-5
95	74	92	93
+ 2	2	2	2
97	76	94	95

McLane Order # 10/1/97

2 Auer per Cancelled Oct Order

McLANE NE SALEM TEAR TAPE									
PROMOTION	COMMENTS	# CASES ALLOCA- TED # CTNS	# CTNS	# CASES ALLOCA- TED # CTNS	# CTNS	# CASES ALLOCA- TED # CTNS	# CTNS	# CASES ALLOCA- TED # CTNS	# CTNS
701147	ORIGINAL ALLOCATION	198	5940	198	5940	198	5940	198	5940
	ORDERED	-160	-4800	-160	-4800	-160	-4800	-160	-4800
	NOT ORDERED (C.FAIR)	38	1140	38	1140	38	1140	38	1140
701497	ORIGINAL ALLOCATION	156	4680	188	5640	123	3690	129	3870
	ORDERED	-58	-1740	-74	-2220	-42	-1260	-45	-1350
	NOT ORDERED (C.FAIR / COASTAL MART / D. MART)	98	2940	114	3420	81	2430	84	2520
TOTAL CASES NOT ORDERED FOR PROMOS #701147 & #701497									
		166	4080	152	4660	119	3570	122	3660
	NUMBER OF CASES NEEDED FOR SEPT AND OCT #701497 DISTRIBUTION	116	3480	148	4440	83	2490	89	2670
	LEFT-OVER AFTER RETAIL DISTRIBUTION #701147	44	1320	43.8	1314	45.7	1371	47.2	1416
	NUMBER OF CASES ORDERED 9/2/97 FOR #701497 DRIVE #1	58	1740	74	2220	42	1260	45	1350
	RESIDUAL AT McLANE AFTER OCT DISTRIBUTION	40	1200	40.2	1206	41.7	1251	42.8	1284

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J. Campbell
Promotional Coordinator

150 Lawrence Bell Drive
Suite #108

Williamsville, NY 14221
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Fax (716) 634-3145

August 29, 1997

S. Schwalm

McLANE NE: SALEM TEAR TAPE PROMOTIONS

Dear Sharon:

Based on your communication with Paul Cox from McLane NE, I have put together a table (attached Excel spreadsheet) showing Salem Tear Tape unordered product for McLane NE. This extra product is the result of chain commitments from outside Regions that have been refused or changed - the most current refusal being Coastal Mart. I have canceled the October drive period order for McLane NE and that product is included in the Excel spreadsheet.

Please review and make any changes / corrections to my product totals and I will forward to Don Fitzgerald so that he is aware of the difficulty our Region has experienced with this promotion as a result of outside Region commitments.

Sincerely,

Judy

J. Campbell
Promotional Coordinator / 1610
/jc

51854 8245

TAB DOWN TO FIELD AND PRESS ENTER FOR ALLOCATION INFO

A11 - BPEA11S4

ALLOCATION BY SALES LEVEL

09/04/97 08:20 AM

NEXT-FN :

SALES LEVEL: 1622 SYRACUSE DIVISION

		SALEM	SALEM	SALEM	SALEM
PROMOTION	: 701497	\$.30	100	LT	LT
PERIOD	: 709-00	OFF	\$.30	\$.30	100
			OFF	OFF	\$.30

ALLOCATION INFO

6	202	0
0	0	0

TOTAL ALLOCATION: 231

TOTAL AVAILABLE :

88 129

PROMOTION	PERIOD	ACCOUNT
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701497	709-00	3758780
--------	--------	---------

10 10

2 2

2 2

ALLOCATION	ORDERED	UNSELLABLE	REMAINING
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156	58		98

F9---PF10--PF11--PF12---

Main

51854 8246

RJ REYNOLDS

TOBACCO COMPANY

August 6, 1997

 **E-Mail**

D. P. Fitzgerald

J. Campbell
Promotional Coordinator

150 Lawrence Bell Drive
Suite #108

Williamsville, NY 14221

(716) 634-4179

Fax (716) 634-3145

SALEM TEAR TAPE PROMOTION

Dear Don:

I am in the process of handling the September / October *Salem Tear Tape Promotion* and thought I would 'share' some of my concerns / thoughts in reference to this promotion in the hopes that it will be either discontinued or greatly improved for future implementation:

- Amount of Region time to implement: **Start to finish, 45 - 60 hours.**
- Number of Regions whose entries into the G drive for our direct accounts matched the lists they provided to us: **One.**

This does not even take into account any additional problems such as chain refusals. **Any** assistance would be appreciated.

Sincerely,

Judy

J. Campbell

Promotional Coordinator / 1610

/jc

cc: S. MacLeod

51854 8247

51854 8248

8/11 + 8/12

COMPLETED

PROMOTION #701497				SALEM TEAR TAPE				SEPT/OCT 12 SHIPMENTS	
ACCT #	EFT NO.	PO #	ACCOUNT NAME	(6M) FULL FLAVOR 24194	(6M) OK LIGHT 24195	(6M) FF 100 24195	(6M) LIGHT 100 24197	TOTAL ORDER \$ AMOUNT	ARRIVAL DATE
DIV #1622									
028300	3065	NO	AUER	2	2	2	2	2,863.58	9/2/97
238370	N/A	NO	GRAYS WHLS	1	1	1	1	"	10/6/97
278580	NO	USE 'JUDY'	HERKIMER	9	9	9	9	1,438.48	9/2/97
		USE 'JUDY'		9	9	9	9	12,913.94	10/6/97
533288	2071	NO	JONES MCINTOSH	5	5	5	5	"	9/2/97
				5	5	5	5	7,156.43	10/6/97
332520	N/A	NO	KEYSTONE	1	1	1	1	"	10/6/97
094931	3509	NO	MD VALLEY	1	1	1	1	1,438.48	9/2/97
				1	1	1	1	"	10/6/97
442680	1576	090297	MOUNTAIN CANDY	5	5	5	5	1,431.29	9/2/97
		100697		5	5	5	5	"	10/6/97
447000	1052	090297	MUTUAL WHSL	1	1	1	1	9,156.43	9/2/97
		100697		1	1	1	1	6,798.62	10/6/97
761406	1448	USE 'JUDY'	KLEIN CANDY	12	12	11	11	1,431.29	9/2/97
		USE 'JUDY'		11	11	10	10	"	10/6/97
468800	N/A	NO	NORTH COUNTRY	1	1	1	1	16,459.80	9/2/97
				1	1	1	1	15,744.15	10/6/97
				1	1	1	1	1,438.48	9/2/97
								"	10/6/97

#530123
Displays
7225-1921

34 1934

4=56

11 1930

2=28

122
18=504 252

58 1935

10=140

8 1936

2=28

16 1939

2=28

49+4=53 194

10 1937

2=28

85 1938

23=644 322

10 1929

2=28

3/12
Judy Klein has not been entered. Pls call order in or refax as this
Promo will be filed.

PR701497 JLS (08/97)

ATTN: PROMOTIONS DEPT. (FAX #2156)

FROM: J. CAMPBELL (716-634-479; FAX: 716-634-3145)

51854 8249

COMPLETED

PROMOTION #701497				SALEM TEAR TAPE				SEPT/OCT 97 SHIPMENTS	
ACCT #	EFT NO.	PO #	ACCOUNT NAME	(6M) FULL FLAVOR 24194	(6M) LIGHT 24196	(6M) FF 109 24195	(6M) LIGHT 100 24197	TOTAL ORDER \$ AMOUNT	ARRIVAL DATE # 530123
DIV #1623									
160600	3475	090297	DONAHUE ✓	1	1	1	1	1,438.48	9/2/97 2/28
		100697		1	1	1	1	"	10/6/97
315288	1010	USE 'JUDY'	DOWLINGS ✓	1	1	1	1	1,431.29	9/2/97 2/28
		Use 'JUDY'		1	1	1	1	"	10/6/97
194040	3270	NO	FINKLE ✓	6	6	6	6	8,587.72	9/2/97 12/1/98
				6	6	6	6	"	10/6/97
509877	3351	NO	H. FORTINS ✓	4	4	4	4	5,725.15	9/2/97 4+43+7 = (54) 2016
				4	4	3	3	5,009.51	10/6/97 8/112
335710	N/A	NO	KINGSTON ✓	2	2	2	2	2,876.96	9/2/97 4/56 25 2014
				2	2	2	2	"	10/6/97
356150	1160	NO	LAVIN CANDY ✓	1	1	1	1	1,431.29	9/2/97 2/28 14 2007
				1	1	1	1	"	10/6/97
647510	1601	090297	TRADING PORT ✓	1	1	1	1	1,431.29	9/2/97 2/28 10 2012
		100697		1	1	1	1	"	10/6/97
611800	3337	NO	STD ROSENBAUM ✓	3	3	3	3	4,293.86	9/2/97 6/84 35 2010
				3	3	3	3	"	10/6/97

COMPLETED

7225-
2017

PROMOTION #701492				SALEM TEAR TAPE				SEPT/OCT 1997 (SHEETS)	
ACCT #	EFT NO.	PO #	ACCOUNT NAME	(6M) FULL FLAVOR 24194	(6M) LIGHT 24196	(6M) FF 100 24195	(6M) LIGHT 100 24197	TOTAL ORDER \$ AMOUNT	ARRIVAL DATE
DIV #1626									
081120	3444	NO	BUFFALO TOB ✓	1	1	1	1	1,431.29	9/2/97 2/28
				1	1	1	1	"	10/6/97
088080	1657	NO	J A CALDERON ✓	2	2	2	2	2,862.58	9/2/97 4/56
				2	2	2	2	"	10/6/97
154180	1317	USE 'JUDY'	DERIGO SALES ✓	3	3	3	3	4,293.86	9/2/97 6/84
		USE 'JUDY'		3	3	3	3	"	10/6/97
180000	1550	090297	ELMIRA ✓	1	1	1	1	1,431.29	9/2/97 2/28
		100697		1	1	1	1	"	10/6/97
186350	3349	NO	F & T DISTR. ✓	1	1	1	1	1,438.48	9/2/97
				1	1	1	1	"	10/6/97
336660	1017	090397	E.P. KIRST ✓	4	4	4	4	5,725.15	9/3/97 8/112
		100897		3	3	3	3	4,293.86	10/6/97
317880	1084	NO	R.L. JONES ✓	1	1	1	1	1,431.29	9/2/97 2/28
				1	1	1	1	"	10/6/97
649920	1519	090297	TRIIFOODS ✓	5	5	5	5	7,156.43	9/2/97 10/140
		100697		4	4	4	4	5,725.15	10/6/97

11 2018

28 2055

39+8 (47)

9 2056

11 2057

43 2021

13 2061

20+40 (60)
2053

51854 8251

COMPLETED

PROMOTION #701487				SALEM TEAR TAPE				SENT / DEL. COMMENTS	
ACCT #	EFT NO.	PO #	ACCOUNT NAME	(GM) FULL FLAVOR 24194	(GM) LIGHT 24196	(GM) FF 100 24195	(GM) LIGHT 100 24197	TOTAL ORDER \$ AMOUNT	ARRIVAL DATE
DIV #1638									
091800	3291	NO	CAPITAL CANDY	1	1	1	1	1,438.48	9/2/97 2/28
				1	1	1	1	//	10/6/97

7225

10
2062

SHIP ONE (1) 4-CARTON DISPLAY TO EACH RETAIL ACCOUNT FOR NOVEMBER / DECEMBER DRIVE PERIOD.

SHIP FOUR CARTONS (ONE OF EACH BRAND STYLE) TO EACH ACCOUNT WITH 4-CARTON DISPLAY.

BRAND STYLES: SALEM FULL FLAVOR / FULL FLAVOR 100 / LIGHT / LIGHT 100

SE	TERA	ASCT	ACCOUNT NAME	ADDRESS	CITY	ST	VAP WHL-SR	VAP WHL-SR NAME	VAP SUPPLIER	DISPLAYS
162601		398677	CORNER STORE	2815 DELAWARE AVE	KENMORE	NY	81120	BUFFALO TOBACCO PRO	0	1
162601		667214	NFT MOBIL	8721 NIAGARA FALLS B	NIAGARA FALLS	NY	81120	BUFFALO TOBACCO PRO	0	2
162601		752642	RAINTREE CONVENIENCE	2960 COLVIN BLVD	TONAWANDA	NY	81120	BUFFALO TOBACCO PRO	0	3
162601		765525	FRONTIER BEVERAGE	121 GRANT ST	BUFFALO	NY	81120	BUFFALO TOBACCO PRO	0	4
162602		665636	MICHAEL'S SUNOCO	3705 HARLEM RD	BUFFALO	NY	81120	BUFFALO TOBACCO PRO	0	5
162602		765426	MAYBACKS FOOD SHOP	3035 GENESEE ST	CHEEKTOWAGA	NY	81120	BUFFALO TOBACCO PRO	0	6
162603		323511	GAS RITE, INC.	11665 BROADWAY ST	ALDEN	NY	81120	BUFFALO TOBACCO PRO	0	7
162603		397014	CORNER STORE	2050 CLINTON ST	BUFFALO	NY	81120	BUFFALO TOBACCO PRO	0	8
162603		397930	CORNER STORE	155 LAKE AVE	LANCASTER	NY	81120	BUFFALO TOBACCO PRO	0	9
162603		483559	GANCI'S EXPRESS MART	1241 E LOVEJOY ST	BUFFALO	NY	81120	BUFFALO TOBACCO PRO	0	10
162603		506533	CENTER RD. SUPER	1207 CENTER RD	WEST SENECA	NY	81120	BUFFALO TOBACCO PRO	0	11
							81120 Total			

2 each

22

1 Case

SHIP ONE (1) 4-CARTON DISPLAY TO EACH RETAIL ACCOUNT FOR NOVEMBER / DECEMBER DRIVE PERIOD.

51854 8253

SHIP FOUR CARTONS (ONE OF EACH BRAND STYLE) TO EACH ACCOUNT WITH 4-CARTON DISPLAY.

BRAND STYLES: SALEM FULL FLAVOR / FULL FLAVOR 100 / LIGHT / LIGHT 100

SHIP PERIOD	ACCOUNT NO.	ACCOUNT NAME	ADDRESS	CITY	ST	VAP ZIP	VAP W/USE NAME	VAP SUPPLIER	DISPLAYS
162602	268798	BOBS GROCERY	1722 LAKE RD	HAMLIN	NY	88080	J. A. CALDERON CO.	0	1
162602	539162	STOP N SHOP	692 MANITOU RD	HILTON	NY	88080	J. A. CALDERON CO.	0	2
162602	679258	TUBBY'S DELIRAUNT	1097 LONG POND RD	ROCHESTER	NY	88080	J. A. CALDERON CO.	0	3
162602	684550	UTESIDE MINI MKT	2709 CHILI AVE	ROCHESTER	NY	88080	J. A. CALDERON CO.	0	4
162602	764134	N SIDE SER CENTER	4118 LAKE RD N	BROCKPORT	NY	88080	J. A. CALDERON CO.	0	5
162604	268721	NICKS SUPER STORE	460 MONROE AVE	ROCHESTER	NY	88080	J. A. CALDERON CO.	0	6
162604	268724	BI RITE MKT	3289 E RIVER RD	ROCHESTER	NY	88080	J. A. CALDERON CO.	0	7
162604	268755	M&T GROCERIES	1070 STONE RD	ROCHESTER	NY	88080	J. A. CALDERON CO.	0	8
162604	268763	MCCALL MINI MART	90 MCCALL RD	ROCHESTER	NY	88080	J. A. CALDERON CO.	0	9
162604	268815	MAALI'S MARKET	587 MAPLE ST	ROCHESTER	NY	88080	J. A. CALDERON CO.	0	10
162604	269157	WORLD WIDE NEWS	100 SAINT PAUL ST	ROCHESTER	NY	88080	J. A. CALDERON CO.	0	11
162604	415991	REFINERS	417 MONROE AVE	ROCHESTER	NY	88080	J. A. CALDERON CO.	0	12
162604	481368	EL'S DELIC	1548 DEWEY AVE	ROCHESTER	NY	88080	J. A. CALDERON CO.	0	13
162604	505050	DON SCOTT AUTO MART	3290 ATLANTIC AVE	PENFIELD	NY	88080	J. A. CALDERON CO.	0	14
162604	510617	HIGHLAND MINI MARKET	834 SOUTH AVE	ROCHESTER	NY	88080	J. A. CALDERON CO.	0	15
162604	524833	SCHOENHART MOBIL/F	2175 PENFIELD RD	PENFIELD	NY	88080	J. A. CALDERON CO.	0	16
162604	549096	STOP N SHOP MOBIL/F	2044 LATTA RD	ROCHESTER	NY	88080	J. A. CALDERON CO.	0	17
162604	559196	HENRY'S MINI MT.	519 MERCHANTS RD	ROCHESTER	NY	88080	J. A. CALDERON CO.	0	18
162604	651384	ABURASS MINI MARKET	495 SOUTH AVENUE	ROCHESTER	NY	88080	J. A. CALDERON CO.	0	19
162604	652088	JOE'S DELI & FOOD MT	1306 1038 DEWEY AVE	ROCHESTER	NY	88080	J. A. CALDERON CO.	0	20
162604	660682	JUST FOR TODAY	25 FRANKLIN ST	ROCHESTER	NY	88080	J. A. CALDERON CO.	0	21
162604	705968	295 STONEWOOD INC	STONEWOOD DELI	ROCHESTER	NY	88080	J. A. CALDERON CO.	0	22
162604	716294	FT UNITED MARKET	645 CULVER RD	ROCHESTER	NY	88080	J. A. CALDERON CO.	0	23
162604	728375	S&F MINI MART	642 MONROE AVE # 644	ROCHESTER	NY	88080	J. A. CALDERON CO.	0	24
162604	743983	RANI MART	1416 CULVER RD	ROCHESTER	NY	88080	J. A. CALDERON CO.	0	25
162604	750449	S D MINI MART	3910 LAKE AVE	ROCHESTER	NY	88080	J. A. CALDERON CO.	0	26
162605	503226	FAIRPORT MOBIL MARTF	110 S MAIN ST	FAIRPORT	NY	88080	J. A. CALDERON CO.	0	27
162605	722996	JW MALCHO ENTERPRISE	DBA THE STATION	MACEDON	NY	88080	J. A. CALDERON CO.	0	28
						88080 Total			

56 2 Cases

51854 8254

SHIP ONE (1) 4-CARTON DISPLAY TO EACH RETAIL ACCOUNT FOR NOVEMBER / DECEMBER DRIVE PERIOD.

SHIP FOUR CARTONS (ONE OF EACH BRAND STYLE) TO EACH ACCOUNT WITH 4-CARTON DISPLAY.

BRAND STYLES: SALEM FULL FLAVOR / FULL FLAVOR 100 / LIGHT / LIGHT 100

SE	TE	ACCT	ACCOUNT NAME	ADDRESS	CITY	ST	VAP WHLSR	VAP WHLSR NAME	VAP SUPPLIER	DISPLAYS
162201		534821	CADYVILLE GULF	ROUTES 3 & 374	CADYVILLE	NY	91800	CAPITAL CANDY CO INC	17159	1
162301		113857	P E ST MARIE'S STORE	MAIN ST	NORTH TROY	VT	91800	CAPITAL CANDY CO INC	13032	2
162301		195353	CHAMPLAIN FARMS	RTE 78	SWANTON	VT	91800	CAPITAL CANDY CO INC	0	3
162301		558840	EAST END QUICK STOP	RTE. 7	GEORGIA	VT	91800	CAPITAL CANDY CO INC	0	4
162301		584358	WILSON'S COUNTRY STR	WEST MILTON ROAD	MILTON	VT	91800	CAPITAL CANDY CO INC	0	5
162301		623973	WAGON WHEEL PLAZA	RT 104	ST ALBANS	VT	91800	CAPITAL CANDY CO INC	35049	6
162301		636320	M&R BEVERAGE	BOX 154	HIGHGATE CENTER	VT	91800	CAPITAL CANDY CO INC	0	7
162301		662806	LAKE ROAD VARIETY	RT. 7	MILTON	VT	91800	CAPITAL CANDY CO INC	35285	8
162301		732992	B&D MARKET	132 IRISH SETTLEMENT RD	PLATTSBURGH	NY	91800	CAPITAL CANDY CO INC	0	9
162301		760782	MAYHEW'S CORNER STR.	1 RIVER ST	RICHFORD	VT	91800	CAPITAL CANDY CO INC	11094	10
							91800 Total			

20
1 Case

SHIP ONE (1) 4-CARTON DISPLAY TO EACH RETAIL ACCOUNT FOR NOVEMBER / DECEMBER DRIVE PERIOD.

SHIP FOUR CARTONS (ONE OF EACH BRAND STYLE) TO EACH ACCOUNT WITH 4-CARTON DISPLAY.

BRAND STYLES: SALEM FULL FLAVOR / FULL FLAVOR 100 / LIGHT / LIGHT 100

GR TERM	ACCT	ACCOUNT NAME	ADDRESS	CITY	ST	VAP WHLSE	VAP WHLSE NAME	VAP SUPPLIER	DISPLAYS
162204	185497	BLUHMS GROCERY	RT 6	LACEYVILLE	PA	94931	MID VALLEY CANDY	0	1
162204	269979	DEWINGS BUSY MART	MAIN STREET	MONROETON	PA	94931	MID VALLEY CANDY	0	2
162204	704825	FTS MANAGEMENT	RR 1 BOX 327A	DALTON	PA	94931	MID VALLEY CANDY	0	3
162204	706820	CONVENIENT FOOD MART	330 NORTHERN BLVD	CHINCHILLA	PA	94931	MID VALLEY CANDY	0	4
162204	776478	CONVENIENT FOOD MART	HIGHLAND AVE	CLARKS SUMMIT	PA	94931	MID VALLEY CANDY	0	5
162209	184478	SCHRECKS MARKET	1501 N 5TH ST	STROUDSBURG	PA	94931	MID VALLEY CANDY	0	6
162209	185679	MADZINS MARKET	527 PROSPECT AVE	SCRANTON	PA	94931	MID VALLEY CANDY	0	7
162209	185685	RICCARDOS MARKET	617 3RD ST	DUNMORE	PA	94931	MID VALLEY CANDY	0	8
162209	185916	SCOTTS STORE	801 MULBERRY ST	SCRANTON	PA	94931	MID VALLEY CANDY	0	9
162209	471168	APLUS MINI MART	1227 S MAIN AVE	SCRANTON	PA	94931	MID VALLEY CANDY	0	10
162209	472447	BIG CHIEF MARKET	816 POPLAR ST	MAYFIELD	PA	94931	MID VALLEY CANDY	0	11
162209	577211	STROUDSBURG EXXON	100 MC CONNEL ST	STROUDSBURG	PA	94931	MID VALLEY CANDY	0	12
162209	633853	CONVENIENT FOOD 3021	340 W MARKET ST	SCRANTON	PA	94931	MID VALLEY CANDY	0	13
162209	667469	CONVENIENT FOOD	899 DAVIS ST	SCRANTON	PA	94931	MID VALLEY CANDY	0	14
162209	735459	CONVENIENT FOOD MART	#3020	SCRANTON	PA	94931	MID VALLEY CANDY	0	15
162209	895484	VILLAGE GROCERY	BUSINESS RT. 209	SCIOTA	PA	94931	MID VALLEY CANDY	0	16
						94931 Total			

30
1 Case

SHIP ONE (1) 4-CARTON DISPLAY TO EACH RETAIL ACCOUNT FOR NOVEMBER / DECEMBER DRIVE PERIOD.

SHIP FOUR CARTONS (ONE OF EACH BRAND STYLE) TO EACH ACCOUNT WITH 4-CARTON DISPLAY.

BRAND STYLES: SALEM FULL FLAVOR / FULL FLAVOR 100 / LIGHT / LIGHT 100

ST	STREET	ACCOUNT NAME	ADDRESS	CITY	ST	VAP WHLSR	VAP WHLSR NAME	VAP SUPPLIER	DISPLAYS
162601	128682	MIKE REXFORD SERVICE	1940 NIAGARA FALLS B	TONAWANDA	NY	154180	DERIGO SALES, INC	0	1
162601	311007	LIER'S DELI	897 TONAWANDA ST	BUFFALO	NY	154180	DERIGO SALES, INC	0	2
162601	396875	BILLS DEL	32 ALLEN ST	BUFFALO	NY	154180	DERIGO SALES, INC	0	3
162601	396895	HOLLY FARMS MARKET	233 235 ALLEN ST.	BUFFALO	NY	154180	DERIGO SALES, INC	0	4
162601	397310	HERTEL NEWS	1416 HERTEL AVE	BUFFALO	NY	154180	DERIGO SALES, INC	0	5
162601	460480	JOE'S SERVICE CENTER	1602 ELMWOOD AVE	BUFFALO	NY	154180	DERIGO SALES, INC	0	6
162601	496766	ALLENTOWN FOOD SHOPE	76 ELMWOOD AVE	BUFFALO	NY	154180	DERIGO SALES, INC	0	7
162601	574995	QUICK CHECK FOOD MRT	2580 ELMWOOD AVE	BUFFALO	NY	154180	DERIGO SALES, INC	0	8
162601	576389	FAMILY CORNER STORE	380 CONNECTICUT ST	BUFFALO	NY	154180	DERIGO SALES, INC	0	9
162601	597977	ZIPPS FOOD & BEV.	896 NIAGARA ST	BUFFALO	NY	154180	DERIGO SALES, INC	0	10
162601	658852	COLVIN CONVENIENT	630 COLVIN AVE	BUFFALO	NY	154180	DERIGO SALES, INC	0	11
162601	691528	M&R FASTSTOP	221 OLIVER ST	N TONAWANDA	NY	154180	DERIGO SALES, INC	0	12
162601	738580	SHERIDAN CONV. MART	1066 SHERIDAN DR	TONAWANDA	NY	154180	DERIGO SALES, INC	0	13
162601	744008	PARKSIDE MARKET INC.	1150 SHERIDAN DR	TONAWANDA	NY	154180	DERIGO SALES, INC	0	14
162601	746533	AL'S CORNER STORE	2894 ELMWOOD AVE	KENMORE	NY	154180	DERIGO SALES, INC	0	15
162601	752787	THE DAIRY STORE	354 NIAGARA FALLS BLVD	TONAWANDA	NY	154180	DERIGO SALES, INC	0	16
162601	765275	KWK SHOP	185 ESSER AVE	BUFFALO	NY	154180	DERIGO SALES, INC	0	17
162601	809737	PRICE RITE MARKET	324 26 W. DELEVAN	BUFFALO	NY	154180	DERIGO SALES, INC	0	18
162602	128927	GRIDER FOOD MARKET	389 GRIDER ST	BUFFALO	NY	154180	DERIGO SALES, INC	0	19
162602	397117	PIKE'S PEAK DELI	1318 FILLMORE AVE	BUFFALO	NY	154180	DERIGO SALES, INC	0	20
162602	398017	MISTER BILLS	8 VERNON ST	MIDDLEPORT	NY	154180	DERIGO SALES, INC	0	21
162602	467548	FOOD PLUS	414 E AMHERST ST	BUFFALO	NY	154180	DERIGO SALES, INC	0	22
162602	525296	ARTS MOBIL #08435	2633 GENESEE ST	BUFFALO	NY	154180	DERIGO SALES, INC	0	23
162602	660888	WE NEVER CLOSE	1054 ELMWOOD AVE	BUFFALO	NY	154180	DERIGO SALES, INC	0	24
162602	672361	EAGLE EXPRESS SHOPS	5380 GENESEE ST	BOWMANVILLE	NY	154180	DERIGO SALES, INC	0	25
162602	705604	IMPERIAL FOOD MKT	3039 BAILEY AVE	BUFFALO	NY	154180	DERIGO SALES, INC	0	26
162602	705606	WALDEN CONVENIENT	599 WALDEN AVE	BUFFALO	NY	154180	DERIGO SALES, INC	0	27
162603	067574	HILBERT MOBIL 08D9X	2793 SENECA ST	WEST SENECA	NY	154180	DERIGO SALES, INC	0	28
162603	128582	BUZZ N BEE (PRIN SEN)	2097 SENECA ST	BUFFALO	NY	154180	DERIGO SALES, INC	0	29
162603	397015	CLINTON MINI MARKET	1880 CLINTON ST	BUFFALO	NY	154180	DERIGO SALES, INC	0	30
162603	397169	BROTHERS DELI	1338 ELECTRIC AVE	LACKAWANNA	NY	154180	DERIGO SALES, INC	0	31

51854 8257

SHIP ONE (1) 4-CARTON DISPLAY TO EACH RETAIL ACCOUNT FOR NOVEMBER / DECEMBER DRIVE PERIOD.

SHIP FOUR CARTONS (ONE OF EACH BRAND STYLE) TO EACH ACCOUNT WITH 4-CARTON DISPLAY.

BRAND STYLES: SALEM FULL FLAVOR / FULL FLAVOR 100 / LIGHT / LIGHT 100

SR	TERP	ACCT	ACCOUNT NAME	ADDRESS	CITY	ST	VAP WHLR	VAP WHLSR NAME	VAP SUPPLIER	DISPLAYS
162603		462442	B & S MINI MART	1199 SENECA ST	BUFFALO	NY	154180	DERIGO SALES, INC	0	32
162603		481046	BROADWAY MINI MART	350 BROADWAY ST	BUFFALO	NY	154180	DERIGO SALES, INC	0	33
162603		522920	HAPPY CORNER STORE	505 S. PARK AVE.	BUFFALO	NY	154180	DERIGO SALES, INC	0	34
162603		641384	M&A FOOD MARKET	473 JEFFERSON AVENUE	BUFFALO	NY	154180	DERIGO SALES, INC	0	35
162603		641572	E. FERRY CLOVER FARM	436 E FERRY ST	BUFFALO	NY	154180	DERIGO SALES, INC	0	36
162603		655757	LOVEJOY FOOD & BEVER	1196 E LOVEJOY	BUFFALO	NY	154180	DERIGO SALES, INC	0	37
162603		669476	ABBOTT CONVENIENCE	1849 ABBOTT RD	LACKAWANNA	NY	154180	DERIGO SALES, INC	0	38
162603		719755	SAMI EXPRESS	880 FILLMORE AVE	BUFFALO	NY	154180	DERIGO SALES, INC	0	39
							154180 Total			

80
3 Cases

SHIP ONE (1) 4-CARTON DISPLAY TO EACH RETAIL ACCOUNT FOR NOVEMBER / DECEMBER DRIVE PERIOD.									
SHIP FOUR CARTONS (ONE OF EACH BRAND STYLE) TO EACH ACCOUNT WITH 4-CARTON DISPLAY.									
BRAND STYLES: SALEM FULL FLAVOR / FULL FLAVOR 100 / LIGHT / LIGHT 100									
OR TERM	ACCT	ACCOUNT NAME	ADDRESS	CITY	ST	VAP WHLSR	VAP WHLSR NAME	VAP SUPPLIER	DISPAYS
162201	684091	NORTHERN BORNE	MAIN STREET	LONG LAKE	NY	160600	DONAHUE TOBACCO CO	0	1
162302	176627	EDDIES GROCERY	82 BOULEVARD ST	HUDSON FALLS	NY	160600	DONAHUE TOBACCO CO	0	2
162302	177018	MOOREWOOD IGA	MAIN STREET	NORTH CREEK	NY	160600	DONAHUE TOBACCO CO	906941	3
162302	177035	HARTFORD IGA	ROUTE 40	HARTFORD	NY	160600	DONAHUE TOBACCO CO	0	4
162302	250716	BONFARE	RT 9 SARATOGA AVE	S GLENS FALLS	NY	160600	DONAHUE TOBACCO CO	0	5
162302	494790	EMRICK'S EMPORIUM	4466 HARRISBURG ROAD	STONY CREEK	NY	160600	DONAHUE TOBACCO CO	0	6
162302	573906	ZAFAR DAR & SONS PET	122 AVIATION RD	QUEENSBURY	NY	160600	DONAHUE TOBACCO CO	0	7
162302	640167	ZENATH PETROLEUM	278 BROADWAY	HUDSON FALLS	NY	160600	DONAHUE TOBACCO CO	0	8
162302	670993	FAITH ENTERPRISES	EXIT 23	LAKE GEORGE	NY	160600	DONAHUE TOBACCO CO	0	9
162302	705930	B&R GETTY	MAIN STREET RT. 9	S GLENS FALLS	NY	160600	DONAHUE TOBACCO CO	0	10
162302	748814	RUTH'S MINI MART	84 MAIN ST	S GLENS FALLS	NY	160600	DONAHUE TOBACCO CO	0	11
162304	176607	CORINTH NEWS	118 MAIN ST	CORINTH	NY	160600	DONAHUE TOBACCO CO	0	12
162304	392637	GETTY MART	RT 50 & BROOKLINE RD	BALLSTON SPA	NY	160600	DONAHUE TOBACCO CO	0	13
162304	699172	ZZ PETROLEUM, INC.	2429 STATE ROUTE 9	BALLSTON SPA	NY	160600	DONAHUE TOBACCO CO	0	14
162304	724732	GETTY MART #58704	253 MILTON & PROSPECT	BALLSTON SPA	NY	160600	DONAHUE TOBACCO CO	0	15
162305	579471	N&H GROCERY	218 LARK ST	ALBANY	NY	160600	DONAHUE TOBACCO CO	0	16
162305	748840	STOP N GO	222 S PEARL ST	ALBANY	NY	160600	DONAHUE TOBACCO CO	0	17
162306	634314	HAMADA MART INC.	95 CONGRESS STREET	TROY	NY	160600	DONAHUE TOBACCO CO	0	18
162306	686763	GM PETROLEUM	RT 9 & 20	EAST GREENBUSH	NY	160600	DONAHUE TOBACCO CO	0	19
						160600 Total			

2 Cases

SHIP ONE (1) 4-CARTON DISPLAY TO EACH RETAIL ACCOUNT FOR NOVEMBER / DECEMBER DRIVE PERIOD.

SHIP FOUR CARTONS (ONE OF EACH BRAND STYLE) TO EACH ACCOUNT WITH 4-CARTON DISPLAY.

BRAND STYLES: SALEM FULL FLAVOR / FULL FLAVOR 100 / LIGHT / LIGHT 100

SHIP ONE	ACCOUNT	ACCOUNT NAME	ADDRESS	CITY	ST	VAP WILSON	VAP WILSON NAME	VAP SUPPLIER	ORDERS
162204	507050	DOCS DELICIOUS	477 CARBONDALE RD	CLARKS SUMMIT	PA	162800	N.DRESSLER T/A KLEIN	0	1
162204	528629	A&R FOOD SHOP	178 E TIOGA ST	TUNKHANNOCK	PA	162800	N.DRESSLER T/A KLEIN	0	2
162204	567302	GIBSON TRUCK PLAZA	INTERSTATE 81	NEW MILFORD	PA	162800	N.DRESSLER T/A KLEIN	0	3
162204	660694	ANGLE MARKET #2	208 210 COURT STREET	BINGHAMTON	NY	162800	N.DRESSLER T/A KLEIN	0	4
162204	688522	NORTH TOWANDA DELI	RR1	TOWANDA	PA	162800	N.DRESSLER T/A KLEIN	0	5
162204	718874	CHECKERED EXPRESS	RT. 29	SPRINGVILLE	PA	162800	N.DRESSLER T/A KLEIN	973354	6
162204	740878	RUSHBORO GENERAL STO	RR 3 BOX 152A	MESHOPPEN	PA	162800	N.DRESSLER T/A KLEIN	0	7
162204	753153	FORT APACHE	370 CLINTON ST	BINGHAMTON	NY	162800	N.DRESSLER T/A KLEIN	0	8
162208	087695	CONVENIENT FOOD MART	101 MAIN & TENNER	LUZERNE	PA	162800	N.DRESSLER T/A KLEIN	0	9
162208	092103	POP'S IGA	52 MAIN ST	MILLVILLE	PA	162800	N.DRESSLER T/A KLEIN	0	10
162208	183740	REX MARKET INC.	23 W. LIZARD CREEK R	ASHFIELD	PA	162800	N.DRESSLER T/A KLEIN	0	11
162208	185518	JERRYS ECONOMY	RD 1	HUNLOCK CREEK	PA	162800	N.DRESSLER T/A KLEIN	0	12
162208	275885	CONVENIENT FOOD	610 MAIN ST	AVOCA	PA	162800	N.DRESSLER T/A KLEIN	0	13
162208	303797	DOMOCO GAS & OIL CO.	412 S MAIN ST	WILKES BARRE	PA	162800	N.DRESSLER T/A KLEIN	0	14
162208	463743	BENTON TEXACO	10 MAIN STREET	BENTON	PA	162800	N.DRESSLER T/A KLEIN	0	15
162208	487017	FETCHS FOOD STORE	187 WYOMING AVE	WYOMING	PA	162800	N.DRESSLER T/A KLEIN	0	16
162208	516458	PENN CORNER	1603 SANS SOUCI PKY	WILKES BARRE	PA	162800	N.DRESSLER T/A KLEIN	0	17
162208	531356	NEW MART	ROUTE 11	LARKSVILLE	PA	162800	N.DRESSLER T/A KLEIN	0	18
162208	532010	BANAS FOOD MART	BUTLER & N. PENNA.	WILKES BARRE	PA	162800	N.DRESSLER T/A KLEIN	0	19
162208	540861	SMITHS COUNTRY STORE	RR 2 BOX 440A	HARVEYS LAKE	PA	162800	N.DRESSLER T/A KLEIN	0	20
162208	567306	PETERS DELI	498 N MAIN ST	WILKES BARRE	PA	162800	N.DRESSLER T/A KLEIN	0	21
162208	593429	BATH SHELL	7857 BETH BATH PIKE	BATH	PA	162800	N.DRESSLER T/A KLEIN	0	22
162208	597594	CONVENIENT FOOD 3018	625 DELAWARE AVE	PALMERTON	PA	162800	N.DRESSLER T/A KLEIN	0	23
162208	743045	THOMAS' FAMILY MKT	550 WASHINGTON AVE	PLYMOUTH	PA	162800	N.DRESSLER T/A KLEIN	0	24
162208	777165	NEW MARKET	322 CAREY AVE	WILKES BARRE	PA	162800	N.DRESSLER T/A KLEIN	0	25
162209	077283	LINDEN MINI MART	535 LINDEN ST	SCRANTON	PA	162800	N.DRESSLER T/A KLEIN	0	26
162209	184473	TOWN & COUNTRY	125 BROAD ST	STROUDSBURG	PA	162800	N.DRESSLER T/A KLEIN	0	27
162209	185481	ARNOLD'S SUNOCO	RT 739	DINGMANS FERRY	PA	162800	N.DRESSLER T/A KLEIN	0	28
162209	185663	MARKOWITZ BROS.	256 WYOMING AVE	SCRANTON	PA	162800	N.DRESSLER T/A KLEIN	0	29
162209	241485	LAKEVIEW FOOD MART	RR#2 BOX 242	JERMYN	PA	162800	N.DRESSLER T/A KLEIN	0	30
162209	376128	GAP MINI MART	PO BOX 555	DE WATER GAP	PA	162800	N.DRESSLER T/A KLEIN	0	31

Retail Accounts with Vap Supplier for Salem Tear Tape Program (September / October)

SHIP ONE (1) 4-CARTON DISPLAY TO EACH RETAIL ACCOUNT FOR NOVEMBER / DECEMBER DRIVE PERIOD.							51854 8260		
SHIP FOUR CARTONS (ONE OF EACH BRAND STYLE) TO EACH ACCOUNT WITH 4-CARTON DISPLAY.									
BRAND STYLES: SALEM FULL FLAVOR / FULL FLAVOR 100 / LIGHT / LIGHT 100									
SRTERR	ACCT	ACCOUNT NAME	ADDRESS	CITY	ST	VAP W/LSR	VAP W/LSR NAME	VAP SUPPLIER	DISPLAYS
162209	415086	QUIK SHOP	559 POCONO BLVD	MOUNT POCONO	PA	162800	N.DRESSLER T/A KLEIN	525	32
162209	503383	QWIK MART, INC.	RT. 590 RR#4 BOX 6	LAKE ARIEL	PA	162800	N.DRESSLER T/A KLEIN	0	33
162209	503590	SPEEDY SHOP	141 WYOMING AVE	SCRANTON	PA	162800	N.DRESSLER T/A KLEIN	0	34
162209	658111	CONVENIENT FOOD MART	601 WASHINGTON AVE	JERMYN	PA	162800	N.DRESSLER T/A KLEIN	0	35
162209	697356	RINALDI PIZZA & SUB	317 S BLAKELY ST	DUNMORE	PA	162800	N.DRESSLER T/A KLEIN	0	36
162209	699173	LAKEVIEW PLAZA	RR 1 BOX 136	DINGMANS FERRY	PA	162800	N.DRESSLER T/A KLEIN	66723	37
162209	744029	C STOP CONVENIENT	5222 MILFORD RD	E STROUDSBURG	PA	162800	N.DRESSLER T/A KLEIN	0	38
162209	748854	PML VARIETY	705 E MARKET ST	SCRANTON	PA	162800	N.DRESSLER T/A KLEIN	0	39
162209	759539	US MINI MARTS	300 MEADOW AVE	SCRANTON	PA	162800	N.DRESSLER T/A KLEIN	0	40
162209	776968	CONVENIENT FOODS	BLVD & OLUPHANT	SCRANTON	PA	162800	N.DRESSLER T/A KLEIN	0	41
162209	961465	CONVENIENT FOOD	300 CEDAR AVE	SCRANTON	PA	162800	N.DRESSLER T/A KLEIN	0	42
162209	964104	CONVENIENT FOOD 3006	MOOSIC & MEADOW AVE.	SCRANTON	PA	162800	N.DRESSLER T/A KLEIN	0	43
						162800 Total			

3 Cases

SHIP ONE (1) 4-CARTON DISPLAY TO EACH RETAIL ACCOUNT FOR NOVEMBER / DECEMBER DRIVE PERIOD.

SHIP FOUR CARTONS (ONE OF EACH BRAND STYLE) TO EACH ACCOUNT WITH 4-CARTON DISPLAY.

BRAND STYLES: SALEM FULL FLAVOR / FULL FLAVOR 100 / LIGHT / LIGHT 100

SR	TERP	ACCT	ACCOUNT NAME	ADDRESS	CITY	ST	VAP WHL-SR	VAP WHLSR NAME	VAP SUPPLIER	DISPLAYS
162605		192094	C & S MOBIL MART/F	3301 CHAMBERS RD	HORSEHEADS	NY	180000	ELMIRA DISTRIBUTING	0	1
162605		239960	POST CREEK BUSY MART	ROUTE 414	BEAVER DAMS	NY	180000	ELMIRA DISTRIBUTING	0	2
162605		269425	MACKS PHARMACY	PLZA SHOPNG CTR	ITHACA	NY	180000	ELMIRA DISTRIBUTING	0	3
162605		647713	STOP 21	RT. 21 & ARMINGTON RD.	PALMYRA	NY	180000	ELMIRA DISTRIBUTING	0	4
162605		715512	STOP 21 II	539 N MAIN ST	CANANDAIGUA	NY	180000	ELMIRA DISTRIBUTING	0	5
162605		737481	SUE'S PINE VALLEY BU	RT 14 BOX 55	PINE VALLEY	NY	180000	ELMIRA DISTRIBUTING	0	6
162605		752652	ODESSA COUNTRY STORE	4884 MAIN STREET	ODESSA	NY	180000	ELMIRA DISTRIBUTING	0	7
162605		764282	RT #414 RED & WHITE	1596 STATE ROUTE 414	WATKINS GLEN	NY	180000	ELMIRA DISTRIBUTING	0	8
162606		518794	ARGENTINERIS GROCERY	104 LODER ST	HORNELL	NY	180000	ELMIRA DISTRIBUTING	0	9
							180000 Total			

1 Case

51854 8262

SHIP ONE (1) 4-CARTON DISPLAY TO EACH RETAIL ACCOUNT FOR NOVEMBER / DECEMBER DRIVE PERIOD.										51854	8262
SHIP FOUR CARTONS (ONE OF EACH BRAND STYLE) TO EACH ACCOUNT WITH 4-CARTON DISPLAY.											
BRAND STYLES: SALEM FULL FLAVOR / FULL FLAVOR 100 / LIGHT / LIGHT 100											
SR	TERR	ACCT	ACCOUNT NAME	ADDRESS	CITY	ST	VAP WHLSR	VAP WHLSR NAME	SUPPLIER	DISPLAYS	
162205		059836	R. J. MOBIL #2/F	152 CLINTON ST	CORTLAND	NY	186350	F&T DISTRIBUTING	0	1	
162205		172778	TERRY ROAD MARKET	224 TERRY RD	SYRACUSE	NY	186350	F&T DISTRIBUTING	0	2	
162205		442838	RICH'S DELI & BEV	413 MILTON AVE	SYRACUSE	NY	186350	F&T DISTRIBUTING	921320	3	
162205		587897	K&H REDEMPTION CTR	62 PENDLETON ST	CORTLAND	NY	186350	F&T DISTRIBUTING	0	4	
162605		031651	PAYLO QUICK STOP	MAIN STREET	TRUMANSBURG	NY	186350	F&T DISTRIBUTING	0	5	
162605		269440	CHUCKS MOBIL MART	STATE&MEADOW ST	ITHACA	NY	186350	F&T DISTRIBUTING	0	6	
162605		269497	REYNOLDS VARIETY	ITHACA SHP PLZA	ITHACA	NY	186350	F&T DISTRIBUTING	0	7	
162605		338469	BIG AL'S HILLTOP	1103 DANBY RD	ITHACA	NY	186350	F&T DISTRIBUTING	0	8	
162605		511556	JASON'S GROCERY/DELI	301 COLLEGE AVE	ITHACA	NY	186350	F&T DISTRIBUTING	0	9	
162605		715529	NINETY SIX CONNECTIO	RT 96 & MILL STREET	CANDOR	NY	186350	F&T DISTRIBUTING	0	10	
162605		763732	EAST HILL CITGO	JUDD FALLS RD	ITHACA	NY	186350	F&T DISTRIBUTING	0	11	
							186350 Total				

1 Case

SHIP ONE (1) 4-CARTON DISPLAY TO EACH RETAIL ACCOUNT FOR NOVEMBER / DECEMBER DRIVE PERIOD.

SHIP FOUR CARTONS (ONE OF EACH BRAND STYLE) TO EACH ACCOUNT WITH 4-CARTON DISPLAY.

BRAND STYLES: SALEM FULL FLAVOR / FULL FLAVOR 100 / LIGHT / LIGHT 100

SR	TERR	ACCT	ACCOUNT NAME	ADDRESS	CITY	ST	VAP W/LSR	VAP W/LSR NAME	VAP SUPPLIER	DISPLAYS
162303		589558	BUHRMASTER INC.	204 N PERRY ST	JOHNSTOWN	NY	194040	FINKLE DIST INC	0	32
162303		619887	BONFARE FN FD 51053	2009 BROADWAY	SCHENECTADY	NY	194040	FINKLE DIST INC	0	33
162303		626474	HOLMES & KUGLER	127 ERIE BLVD	SCHENECTADY	NY	194040	FINKLE DIST INC	0	34
162303		642209	ERICA'S	82 WEST EIGHT AVE	GLOVERSVILLE	NY	194040	FINKLE DIST INC	0	35
162303		642210	O'BRIEN VIDEO	60 1/2 ELMWOOD DR.	GLOVERSVILLE	NY	194040	FINKLE DIST INC	0	36
162303		669794	MARIANVILLE LAKESIDE	8865 MARIANVILLE ROAD	PATTERSONVILLE	NY	194040	FINKLE DIST INC	0	37
162303		693380	MARIANNE'S MINI MART	1008 STATE HIGHWAY 29A	GLOVERSVILLE	NY	194040	FINKLE DIST INC	0	38
162303		700524	JOHNSTOWN BEVERAGE	490 N PERRY ST	JOHNSTOWN	NY	194040	FINKLE DIST INC	0	39
162303		704359	CARMEN GETTY	3300 CARMEN RD	SCHENECTADY	NY	194040	FINKLE DIST INC	0	40
162303		745229	JEN'S CORNER DELI	500 N MARKET ST	JOHNSTOWN	NY	194040	FINKLE DIST INC	0	41
162303		757103	TWINS	SEC INC.	JOHNSTOWN	NY	194040	FINKLE DIST INC	0	42
162303		767617	TIFFANNY'S CNTRY MKT	8413 WESTERN TPKE	DELANSON	NY	194040	FINKLE DIST INC	0	43
162304		175519	BONFARE FN FD	2 SOUTH ST	BALLSTON SPA	NY	194040	FINKLE DIST INC	0	44
162304		176137	LISHAKILL MARKET	214 LISHAKILL RD	SCHENECTADY	NY	194040	FINKLE DIST INC	0	45
162304		176552	DICK & JERRY'S	ROUTE 29 & ROUTE 27	GALWAY	NY	194040	FINKLE DIST INC	0	46
162304		176553	VASELS STATION	ROUTE 29 RD 1	GALWAY	NY	194040	FINKLE DIST INC	0	47
162304		330697	TOPEDA, INC.	DBA WATSON'S GROCERY	COHOES	NY	194040	FINKLE DIST INC	0	48
162304		361644	WEVER MOBIL MART	219 GUIDEBOARD ROAD	HALFMOON	NY	194040	FINKLE DIST INC	916379	49
162304		410914	SCHAGHTICOKE CARWASH	MAIN STREET	SCHAGHTICOKE	NY	194040	FINKLE DIST INC	0	50
162304		450796	WILTON MOBIL MART	216 BALLARD RD	GANSEVOORT	NY	194040	FINKLE DIST INC	0	51
162304		484757	WEVER MOBIL MART	75 HUDSON AVENUE	STILLWATER	NY	194040	FINKLE DIST INC	0	52
162304		553883	BONFARE FN FD	GEYSER ROAD	BALLSTON SPA	NY	194040	FINKLE DIST INC	0	53
162304		624483	U.S. FOOD MART	118 GARNER STREET	COHOES	NY	194040	FINKLE DIST INC	0	54
162304		677775	GEMMETT RAINBOW	3775 LEWIS RD	BALLSTON SPA	NY	194040	FINKLE DIST INC	0	55
162304		689443	MALTA CORNER	MINI MART	BALLSTON SPA	NY	194040	FINKLE DIST INC	0	56
162304		701435	BONFARE CONVENIENT	RR 3	BALLSTON SPA	NY	194040	FINKLE DIST INC	0	57
162304		705684	NISKAYUNA MOBIL	1502 BALLTOWN RD	NISKAYUNA	NY	194040	FINKLE DIST INC	0	58
162304		744043	WEVER CAR WASH	ROUTE 29 & 40	GREENWICH	NY	194040	FINKLE DIST INC	0	59
162304		767857	POWERS BONFARE 51028	389 TROY SCHENECTADY	LATHAM	NY	194040	FINKLE DIST INC	0	60
162305		022576	SETTLER'S STORE	2185 HELDERBERGTRAIL	BERNE	NY	194040	FINKLE DIST INC	0	61
162305		176021	EMIL'S NEWS	99 WASHINGTON AVE	ALBANY	NY	194040	FINKLE DIST INC	0	62

SHIP ONE (1) 4-CARTON DISPLAY TO EACH RETAIL ACCOUNT FOR NOVEMBER / DECEMBER DRIVE PERIOD.

51854 8264

SHIP FOUR CARTONS (ONE OF EACH BRAND STYLE) TO EACH ACCOUNT WITH 4-CARTON DISPLAY.

BRAND STYLES: SALEM FULL FLAVOR / FULL FLAVOR 100 / LIGHT / LIGHT 100

SR	TERR	ACCT	ACCOUNT NAME	ADDRESS	CITY	ST	VAP WHLSR	VAP WHLSR NAME	VAP SUPPLIER	DISPLAYS
162202		673953	BILL'S CLEVELAND	276 STATE ROUTE 49	CLEVELAND	NY	194040	FINKLE DIST INC	0	1
162205		699104	POOJA ENTERPRISES	4223 MILTON AVE	SYRACUSE	NY	194040	FINKLE DIST INC	959460	2
162205		760381	POPPY'S PLACE	507 WESTCOTT ST	SYRACUSE	NY	194040	FINKLE DIST INC	0	3
162205		762043	KELLY MOBIL	631 S GEDDES ST	SYRACUSE	NY	194040	FINKLE DIST INC	0	4
162206		172167	B & K CONVENIENCE	4644 TABERG ROAD	TABERG	NY	194040	FINKLE DIST INC	0	5
162206		597204	DOLGEVILLE NEWS	6 SO MAIN ST	DOLGEVILLE	NY	194040	FINKLE DIST INC	959775	6
162206		748795	E SYR VILLAGE MART	307 W MANLIUS ST	EAST SYRACUSE	NY	194040	FINKLE DIST INC	0	7
162206		762157	SAKRAN & CESARIO INC	7595 KIRKVILLE RD	EAST SYRACUSE	NY	194040	FINKLE DIST INC	964171	8
162210		643758	GUJAR PETROLEUM	RT 209	ELLENVILLE	NY	194040	FINKLE DIST INC	0	9
162302		177013	CHESTER MARKET	RIVERSIDE DRIVE	CHESTERTOWN	NY	194040	FINKLE DIST INC	906164	10
162302		177114	THE CROSSROADS GROC	DIXON ROAD	CHESTERTOWN	NY	194040	FINKLE DIST INC	0	11
162302		320476	D & G HARDWARE	RT 9 MAIN ST 18	WARRENSBURG	NY	194040	FINKLE DIST INC	0	12
162302		362026	BAILEY DELI & BAKERY	43 CANADA ST	LAKE GEORGE	NY	194040	FINKLE DIST INC	986356	13
162302		710270	JOEY'S PLACE	112 CHAMPLAIN AVE	TICONDEROGA	NY	194040	FINKLE DIST INC	0	14
162302		737465	THE CORNER DELI	36 FEEDER DAM RD	S GLENS FALLS	NY	194040	FINKLE DIST INC	0	15
162302		737866	HUDSON MART	346 MAIN ST	HUDSON FALLS	NY	194040	FINKLE DIST INC	0	16
162302		766818	LUZERNE MARKET	MAIN STREET	LAKE LUZERNE	NY	194040	FINKLE DIST INC	0	17
162303		027186	SAS SINGH AUTO SERV	2470 ALBANY ST	SCHENECTADY	NY	194040	FINKLE DIST INC	0	18
162303		130267	REID HILL MOBIL	165 CHURCH ST	AMSTERDAM	NY	194040	FINKLE DIST INC	0	19
162303		130271	CLYDES STOP N SHOP	WASHINGTON ST & PEARL	JOHNSTOWN	NY	194040	FINKLE DIST INC	0	20
162303		176593	FULLERS CORNER STORE	RR 1 BOX 547	NORTHVILLE	NY	194040	FINKLE DIST INC	0	21
162303		177257	FRANKS MARKET	261 W FULTON ST	GLOVERSVILLE	NY	194040	FINKLE DIST INC	0	22
162303		240242	HOLMES & KUGLER	717 NOTT ST	SCHENECTADY	NY	194040	FINKLE DIST INC	0	23
162303		287798	PHILBROOKS MARKET	27 MAIN STREET	FULTONVILLE	NY	194040	FINKLE DIST INC	0	24
162303		472795	MINI KWIK	ROUTE 30	AMSTERDAM	NY	194040	FINKLE DIST INC	0	25
162303		505907	THE COUNTRY STORE	930 S SHORE RD	NORTHVILLE	NY	194040	FINKLE DIST INC	0	26
162303		558185	MINI KWIK	207 W FULTON ST	GLOVERSVILLE	NY	194040	FINKLE DIST INC	0	27
162303		577317	MARK COLONEY	D/B/A COLONEY SALES	NORTHVILLE	NY	194040	FINKLE DIST INC	0	28
162303		578453	OZBAY SERVICE CENTER	1605 BROADWAY	SCHENECTADY	NY	194040	FINKLE DIST INC	0	29
162303		579941	COUNTRY CUPBOARD	RT 5 SOUTH	PATTERSONVILLE	NY	194040	FINKLE DIST INC	0	30
162303		586076	TIMAR'S ENTERPRISES	437 SARATOGA RD	SCOTIA	NY	194040	FINKLE DIST INC	0	31

SHIP ONE (1) 4-CARTON DISPLAY TO EACH RETAIL ACCOUNT FOR NOVEMBER / DECEMBER DRIVE PERIOD.

SHIP FOUR CARTONS (ONE OF EACH BRAND STYLE) TO EACH ACCOUNT WITH 4-CARTON DISPLAY.

BRAND STYLES: SALEM FULL FLAVOR / FULL FLAVOR 100 / LIGHT / LIGHT 100

SR	TERR	ACCT	ACCOUNT NAME	ADDRESS	CITY	ST	VAP WHL SR	VAP WHL SR NAME	VAP SUPPLIER	DISPLAYS
162305		178371	CORNER STORE	PO BOX 6125	KINGSTON	NY	194040	FINKLE DIST INC	0	63
162305		241413	KETCHUM'S GENERAL	RT 143 PO BOX 212	WESTERLO	NY	194040	FINKLE DIST INC	0	64
162305		362019	LARK ST NEWS & GROC	252 LARK ST	ALBANY	NY	194040	FINKLE DIST INC	0	65
162305		511554	A&A EXTRA MART	190 2ND AVE	ALBANY	NY	194040	FINKLE DIST INC	949115	66
162305		660703	DELAWARE & ELM MOBIL	594 DELAWARE AVE	DELMAR	NY	194040	FINKLE DIST INC	0	67
162305		693697	GUJAR PETROLEUM	336 E CHESTER ST	KINGSTON	NY	194040	FINKLE DIST INC	0	68
162305		700333	QUAIL STREET NEWS	122 QUAIL ST	ALBANY	NY	194040	FINKLE DIST INC	0	69
162305		721873	AIS PETROLEUM	585 BROADWAY	KINGSTON	NY	194040	FINKLE DIST INC	0	70
162305		729858	COUNTRYSIDE MOBIL	MART	EAST BERNE	NY	194040	FINKLE DIST INC	0	71
162306		580521	GREENBUSH TAPE&LABEL	DBA JIFF E MART	AVERILL PARK	NY	194040	FINKLE DIST INC	931667	72
162306		685842	CORNER STORE	RT. 209 & LEGGETT	STONE RIDGE	NY	194040	FINKLE DIST INC	0	73
162306		705374	M&S MART, INC.	6337 RT. 209 & 42ND STREET	KERHONKSON	NY	194040	FINKLE DIST INC	0	74
162306		706812	CPF SUNOCO CHATHAM	52 HUDSON AVE	CHATHAM	NY	194040	FINKLE DIST INC	0	75
162306		728378	US MOBIL MART	295 COLUMBIA TPKE	RENSSELAER	NY	194040	FINKLE DIST INC	0	76
162306		767452	BONFARE FN FD 51031	908 RIVER ST	TROY	NY	194040	FINKLE DIST INC	1031	77
162308		444732	MALWA CORPORATION	266 STATE ROUTE 55	LAGRANGEVILLE	NY	194040	FINKLE DIST INC	943266	78
162308		701398	GARCHA PETROLEUM CO	127 W MAIN ST	WAPPINGERS FLS	NY	194040	FINKLE DIST INC	0	79
162308		740272	COBBLE POND FARMS	ROUTE 82	STANFORDVILLE	NY	194040	FINKLE DIST INC	0	80
							194040 Total			

6 Cases

SHIP ONE (1) 4-CARTON DISPLAY TO EACH RETAIL ACCOUNT FOR NOVEMBER / DECEMBER DRIVE PERIOD.						51854 8266		
SHIP FOUR CARTONS (ONE OF EACH BRAND STYLE) TO EACH ACCOUNT WITH 4-CARTON DISPLAY.								
BRAND STYLES: SALEM FULL FLAVOR / FULL FLAVOR 100 / LIGHT / LIGHT 100								
ST. TERR	ACCT	ACCOUNT NAME	ADDRESS	CITY	ST	VAP WELSR	VAP WELSR NAME	SUPPLIER
162210	130376	OTTISVILLE CONV ST	ROUTE 211	OTISVILLE	NY	203290	HARRY FORTUNIS INC	0
162210	178902	PERINO'S DELI.	ROUTE 6	SLATE HILL	NY	203290	HARRY FORTUNIS INC	0
162210	179180	LAKES OF CIRCLEVILLE	ROUTE 302	CIRCLEVILLE	NY	203290	HARRY FORTUNIS INC	0
162210	641280	GNP PETROLEUM INC	RT 211	MIDDLETOWN	NY	203290	HARRY FORTUNIS INC	0
162210	688667	FAIR OAKS GENERAL ST	RR 8 BOX 279	MIDDLETOWN	NY	203290	HARRY FORTUNIS INC	0
162210	705602	KELLY'S DELI	210 N MAIN ST	LIBERTY	NY	203290	HARRY FORTUNIS INC	0
162210	705901	BORDERLINE DELI	1226 BURLINGHAM RD	PINE BUSH	NY	203290	HARRY FORTUNIS INC	0
162305	754480	M&M MOBIL, INC.	1000 FLATBUSH RD	KINGSTON	NY	203290	HARRY FORTUNIS INC	0
162306	178453	JAMES' GENERAL STORE	PO BOX 346	NAPANOCH	NY	203290	HARRY FORTUNIS INC	0
162307	286486	MAGYAR'S SERVICE CTR	704 ROUTE 9W	MIDDLE HOPE	NY	203290	HARRY FORTUNIS INC	0
162307	331060	NORTH PLANK MOBIL	175 N PLANK RD	NEWBURGH	NY	203290	HARRY FORTUNIS INC	0
162307	567459	H.N. OF NEWBURGH, INC	352 BROADWAY	NEWBURGH	NY	203290	HARRY FORTUNIS INC	0
162307	594992	BRIDGE CIRCLE DELI	77 MILTON AVE	HIGHLAND	NY	203290	HARRY FORTUNIS INC	0
162307	596448	SIDDIQUE PETROLEUM	185 MAIN ST	NEW PALTZ	NY	203290	HARRY FORTUNIS INC	913178
162307	638321	ONTERIO ENTERPRISES	30 S PLANK RD	NEWBURGH	NY	203290	HARRY FORTUNIS INC	0
162307	666444	IRELAND CORNERS	551 STATE ROUTE 208	NEW PALTZ	NY	203290	HARRY FORTUNIS INC	0
162307	667003	JAY DEE'S DELI	WALLKILL AVENUE	WALLKILL	NY	203290	HARRY FORTUNIS INC	0
162307	672417	MARKONIC'S DELI MKT	1191 RT. 9W #28	MARLBORO	NY	203290	HARRY FORTUNIS INC	0
162308	130383	K & D DELI, INC.	264 NORTH RD	POUGHKEEPSIE	NY	203290	HARRY FORTUNIS INC	203290
162308	178627	SOUTHGATE DELI. AND	658 SOUTH RD	POUGHKEEPSIE	NY	203290	HARRY FORTUNIS INC	0
162308	178726	AMENIA VARIETY	ROUTE 22 & 44	AMENIA	NY	203290	HARRY FORTUNIS INC	0
162308	307545	9G CITGO	403 VIOLET AVE	POUGHKEEPSIE	NY	203290	HARRY FORTUNIS INC	0
162308	411813	SALT POINT GETTY	BOX 179 RD 1 RT 44	SALT POINT	NY	203290	HARRY FORTUNIS INC	0
162308	440786	ABC GROCERY	22 DE LAVAL PL	POUGHKEEPSIE	NY	203290	HARRY FORTUNIS INC	0
162308	619772	GETTY SERVICE STATIO	355 MILL ST	POUGHKEEPSIE	NY	203290	HARRY FORTUNIS INC	0
162308	667150	RED OAKS DELI MART	17 VASSAR RD	POUGHKEEPSIE	NY	203290	HARRY FORTUNIS INC	0
162308	667776	SUNOCO RT. 22	RTE 22	DOVER PLAINS	NY	203290	HARRY FORTUNIS INC	0
162308	669437	S&D FOOD STORE INC	250 HOOKER AVE	POUGHKEEPSIE	NY	203290	HARRY FORTUNIS INC	0
162308	669448	DAIRY MART #6612F	MYERS CORNERS RD	WAPPINGERS FLS	NY	203290	HARRY FORTUNIS INC	0
162308	682626	AL ROYAL PETRO INC	RTE 9G 646 VIOLET AVE	HYDE PARK	NY	203290	HARRY FORTUNIS INC	0
162308	696040	SUNOCO S/S	FAMILY QUICK STOP 2	HOPEWELL JCT	NY	203290	HARRY FORTUNIS INC	0

51854 8267

SHIP ONE (1) 4-CARTON DISPLAY TO EACH RETAIL ACCOUNT FOR NOVEMBER / DECEMBER DRIVE PERIOD.

SHIP FOUR CARTONS (ONE OF EACH BRAND STYLE) TO EACH ACCOUNT WITH 4-CARTON DISPLAY.

BRAND STYLES: SALEM FULL FLAVOR / FULL FLAVOR 100 / LIGHT / LIGHT 100

SR	TERC	ACCT	ACCOUNT NAME	ADDRESS	CITY	ST	WHL SR	VAP WHL SR NAME	VAP SUPPLIER	W/ DISPLAYS
162308		716020	VILLAGE DELI	RT. 22	WINGDALE	NY	203290	HARRY FORTUNIS INC	0	32
162308		746373	PMK PETROLEUM BP	340 VIOLET AVE	POUGHKEEPSIE	NY	203290	HARRY FORTUNIS INC	0	33
162308		767054	GENE'S SERVICE CNTR	110 FREEDOM PLAINS R	POUGHKEEPSIE	NY	203290	HARRY FORTUNIS INC	0	34
162308		843136	FAMILY QUICK STOP	10 WEST MAIN STREET	PAWLING	NY	203290	HARRY FORTUNIS INC	0	35
162309		068522	GARRISON MART	PO BOX 48	GARRISON	NY	203290	HARRY FORTUNIS INC	0	36
162309		179143	JAYS DELI	497 ROUTE 32	HIGHLAND MILLS	NY	203290	HARRY FORTUNIS INC	0	37
162309		365630	DAVIG CORP. D/B/A	EASY STOP	BREWSTER	NY	203290	HARRY FORTUNIS INC	0	38
162309		397629	BASSO DELI, INC.	D/B/A M & R MARKET	FORT MONTGOMERY	NY	203290	HARRY FORTUNIS INC	0	39
162309		436555	D A K S TECH., INC.	4 SMITH CLOVE RD	CENTRAL VALLEY	NY	203290	HARRY FORTUNIS INC	0	40
162309		460627	STORMVILLE CITGO	ROUTE 216	STORMVILLE	NY	203290	HARRY FORTUNIS INC	0	41
162309		728412	SHIVAM VARIETY INC.	307 MAIN ST	HIGHLAND FALLS	NY	203290	HARRY FORTUNIS INC	0	42
162309		745253	HARRIMAN EXXOM	2 MELODY LANE NORTH	CENTRAL VALLEY	NY	203290	HARRY FORTUNIS INC	0	43
203290 Total										

3 Cars

51854 8268

SHIP ONE (1) 4-CARTON DISPLAY TO EACH RETAIL ACCOUNT FOR NOVEMBER / DECEMBER DRIVE PERIOD.

SHIP FOUR CARTONS (ONE OF EACH BRAND STYLE) TO EACH ACCOUNT WITH 4-CARTON DISPLAY.

BRAND STYLES: SALEM FULL FLAVOR / FULL FLAVOR 100 / LIGHT / LIGHT 100

SR	TRF	ACCT	ACCOUNT NAME	ADDRESS	CITY	ST	VAP WHLSR	VAP WHLSR NAME	VAP SUPPLIER	DISPLAYS
162201		171520	THE GENERAL STORE	816 BRADLEY ST	WATERTOWN	NY	236370	GRAYS WHOLESALE	0	1
162201		172645	SMITHS GROCERY	146 E ORVIS ST	MASSENA	NY	236370	GRAYS WHOLESALE	0	2
162201		172662	ROBINSON'S MARKET	32 MARKET ST	POTSDAM	NY	236370	GRAYS WHOLESALE	0	3
162201		575253	R & M CORNER MARKET	342 W MAIN ST	GOUVERNEUR	NY	236370	GRAYS WHOLESALE	0	4
162201		590828	C. J.'S	157 MARKET ST	POTSDAM	NY	236370	GRAYS WHOLESALE	0	5
162201		632674	DUNNS GROCERY	MAIN ST	COLTON	NY	236370	GRAYS WHOLESALE	0	6
162201		696070	MERCERS STOP & GO	21623 STATE ROUTE 232	WATERTOWN	NY	236370	GRAYS WHOLESALE	0	7
162201		719918	MCGINNY'S	38198 STATE ROUTE 37	THERESA	NY	236370	GRAYS WHOLESALE	0	8
162201		762908	GEARSBECK GROCERY	ROUTE 3	OSWEGATCHIE	NY	236370	GRAYS WHOLESALE	0	9
162201		763168	NORPR/DBA BREEZE IN	BLACK LAKE RD BX1058	OGDENSBURG	NY	236370	GRAYS WHOLESALE	0	10
162202		171532	MERCERS STOP & GO	32 E CHURCH ST	ADAMS	NY	236370	GRAYS WHOLESALE	0	11
							236370 Total			

1 Case

SHIP ONE (1) 4-CARTON DISPLAY TO EACH RETAIL ACCOUNT FOR NOVEMBER / DECEMBER DRIVE PERIOD.

SHIP FOUR CARTONS (ONE OF EACH BRAND STYLE) TO EACH ACCOUNT WITH 4-CARTON DISPLAY.

BRAND STYLES: SALEM FULL FLAVOR / FULL FLAVOR 100 / LIGHT / LIGHT 100

SR	THRR	ACCT	ACCOUNT NAME	ADDRESS	CITY	ST	WHL-SR	VAP WHLSR NAME	VAP SUPPLIER	DISPLAYS
162303		067585	SNYDER'S SERVICE ST	3080 CARMEN RD	SCHENECTADY	NY	278580	HERKIMER WHOLE. CO.	909556	63
162303		417675	HARRY'S	1309 ALTAMONT AVE	SCHENECTADY	NY	278580	HERKIMER WHOLE. CO.	917377	64
162303		420660	MIAN PETROL	3036 BROADWAY	SCHENECTADY	NY	278580	HERKIMER WHOLE. CO.	917732	65
162303		489611	BALLTOWN SERVICE INC	370 NEW KARNER RD	ALBANY	NY	278580	HERKIMER WHOLE. CO.	902478	66
162303		502775	LEWIES SUPERMARKET	19 STATE STREET	FORT PLAIN	NY	278580	HERKIMER WHOLE. CO.	9002874	67
162303		569644	J P GAS & MART	281 ALTAMONT AVE	SCHENECTADY	NY	278580	HERKIMER WHOLE. CO.	920710	68
162303		748800	UNION GETTY	MIAN PETROLEUM	SCHENECTADY	NY	278580	HERKIMER WHOLE. CO.	0	69
162303		767397	KETCHUM'S SERVICE	200 MAIN STREET	ALTAMONT	NY	278580	HERKIMER WHOLE. CO.	0	70
162305		632654	SANI INC.	615 CLINTON AVENUE	ALBANY	NY	278580	HERKIMER WHOLE. CO.	922344	71
162305		698974	RAVENA MANI CONVENIE	RT. 9W & 146	RAVENA	NY	278580	HERKIMER WHOLE. CO.	9095019	72
162305		705967	FINNIGAN'S CONVENIEN	116 QUAIL ST	ALBANY	NY	278580	HERKIMER WHOLE. CO.	9097114	73
162305		752669	EMPIRE NEWS & GROCER	10 DELAWARE AVE	ALBANY	NY	278580	HERKIMER WHOLE. CO.	0	74
162308		447555	D & K VIRK LTD.	385 VIOLET AVE	POUGHKEEPSIE	NY	278580	HERKIMER WHOLE. CO.	9094228	75
162308		649853	D&K VIRK LTD	RT 44	PLEASANT VLY	NY	278580	HERKIMER WHOLE. CO.	9094269	76
162309		546358	COURTESY MOBIL	MOBIL SERVICE CENTER	BREWSTER	NY	278580	HERKIMER WHOLE. CO.	0	77
162309		708235	FORT MARKET MOBIL	RT. 9W	FORT MONTGOMERY	NY	278580	HERKIMER WHOLE. CO.	0	78
162601		530653	BRUNO'S MOBIL	1038 PINE AVE	NIAGARA FALLS	NY	278580	HERKIMER WHOLE. CO.	911016	79
162601		592278	GEORGE'S MOBIL	2194 MILLERSPORT HWY	GETZVILLE	NY	278580	HERKIMER WHOLE. CO.	930305	80
162601		765325	BRODIES MOBIL MART	459 DIVISION ST	NORTH TONAWANDA	NY	278580	HERKIMER WHOLE. CO.	936831	81
162602		504309	ROBINSON'S MINI MART	6517 BKPT SPRT RD.	BROCKPORT	NY	278580	HERKIMER WHOLE. CO.	9104696	82
162602		725014	RICHARD BOOTH SERVIC	2765 CHILI AVE	ROCHESTER	NY	278580	HERKIMER WHOLE. CO.	936278	83
162602		763501	GEORGE RICE SERVICE	3152 CHILI AVE	ROCHESTER	NY	278580	HERKIMER WHOLE. CO.	904466	84
162602		763789	PERNA'S MOBIL	3785 CHILI AVE	CHURCHVILLE	NY	278580	HERKIMER WHOLE. CO.	927368	85
162602		923833	MOBIL MART/F	1508 BUFFALO RD	ROCHESTER	NY	278580	HERKIMER WHOLE. CO.	902304	86
162604		060874	STEAMER'S MOBIL/F	690 PITTS/VIC ROAD	PITTSFORD	NY	278580	HERKIMER WHOLE. CO.	9104845	87
162604		198421	KIRKWOOD OIL	7334 E MAIN ST	LIMA	NY	278580	HERKIMER WHOLE. CO.	925990	88
162604		268459	PANARAMA HESS	1500 PENFIELD RD	ROCHESTER	NY	278580	HERKIMER WHOLE. CO.	927129	89
162604		268751	DON'S DELI	4888 SAINT PAUL BLVD	ROCHESTER	NY	278580	HERKIMER WHOLE. CO.	924605	90
162604		268817	JIM'S STOP & SHOP	872 JAY ST	ROCHESTER	NY	278580	HERKIMER WHOLE. CO.	0	91
162604		269203	SEITZ GROCERY	426 RIDGE RD	WEBSTER	NY	278580	HERKIMER WHOLE. CO.	927756	92
162604		269213	NESBITTS GROCERY INC	857 BAY RD	WEBSTER	NY	278580	HERKIMER WHOLE. CO.	926808	93

51854 8270

SHIP ONE (1) 4-CARTON DISPLAY TO EACH RETAIL ACCOUNT FOR NOVEMBER / DECEMBER DRIVE PERIOD.

SHIP FOUR CARTONS (ONE OF EACH BRAND STYLE) TO EACH ACCOUNT WITH 4-CARTON DISPLAY.

BRAND STYLES: SALEM FULL FLAVOR / FULL FLAVOR 100 / LIGHT / LIGHT 100

SR	TERR	ACCT	ACCOUNT NAME	ADDRESS	CITY	ST	VAP WHSE	VAP WHSE NAME	VAP SUPPLIER	DELAYS
162204		720314	SCHAEFER'S QUICKWAY	65 OAK ST	DEPOSIT	NY	278580	HERKIMER WHOLE. CO.	0	32
162204		728444	HIND'S OIL MART #2	339 E MAIN ST	SUSQUEHANNA	PA	278580	HERKIMER WHOLE. CO.	9103912	33
162204		748815	CAROUSEL FOOD MART	906 NORTH ST # 908	ENDICOTT	NY	278580	HERKIMER WHOLE. CO.	0	34
162205		023081	C J MYERS SERV. CNTR	2400 JAMES ST	SYRACUSE	NY	278580	HERKIMER WHOLE. CO.	905448	35
162205		053067	EAST SIDE MOBIL MART	3070 ERIE BLVD E	SYRACUSE	NY	278580	HERKIMER WHOLE. CO.	9030628	36
162205		206063	DELLES CORNER STORE	2101 W GENESEE ST	SYRACUSE	NY	278580	HERKIMER WHOLE. CO.	9051053	37
162205		476759	ANAND MOBIL	4730 S SALINA ST	SYRACUSE	NY	278580	HERKIMER WHOLE. CO.	0	38
162205		504849	ERIE BLVD MOBIL	1641 ERIE BLVD E	SYRACUSE	NY	278580	HERKIMER WHOLE. CO.	905863	39
162205		513416	CARRIER CIRCLE MOBIL	6589 THOMPSON RD.	SYRACUSE	NY	278580	HERKIMER WHOLE. CO.	911057	40
162205		566767	APPLE VALLEY COUNTRY	2053 W GENESEE TPKE	CAMILLUS	NY	278580	HERKIMER WHOLE. CO.	9080920	41
162205		632848	WESTERN LIGHTS MOBIL	400 VELASKO RD	SYRACUSE	NY	278580	HERKIMER WHOLE. CO.	9051079	42
162205		651729	ADELPHIA CONV & DELI	215 S SALINA ST.	SYRACUSE	NY	278580	HERKIMER WHOLE. CO.	9097171	43
162205		762320	CAMILLUS MOBIL 08E5T	5401 W GENESEE ST	CAMILLUS	NY	278580	HERKIMER WHOLE. CO.	905257	44
162205		762686	GLISSONS MOBIL	357 NOTTINGHAM RD	SYRACUSE	NY	278580	HERKIMER WHOLE. CO.	906891	45
162206		038165	HOYLE'S MOBIL SERV	CHESTNUT & ONEIDA ST	ONEONTA	NY	278580	HERKIMER WHOLE. CO.	0	46
162206		086899	KEKIS MOBIL SERVICE	400 W DOMINICK ST	ROME	NY	278580	HERKIMER WHOLE. CO.	0	47
162206		171481	YE OLDE POLKE STORE	RR 4 BOX 235	NORWICH	NY	278580	HERKIMER WHOLE. CO.	0	48
162206		171939	SHIBLEY'S SUPERETTE	12 COLUMBIA ST	MOHAWK	NY	278580	HERKIMER WHOLE. CO.	9004763	49
162206		477398	MADIA'S NEWS	502 N JAMES ST	ROME	NY	278580	HERKIMER WHOLE. CO.	9063165	50
162206		480595	COUNTRY CORNER MART	ROUTE 23 & 205	ONEONTA	NY	278580	HERKIMER WHOLE. CO.	9063074	51
162206		511164	C & D'S MARKET	7560 N MAIN STREET	NEWPORT	NY	278580	HERKIMER WHOLE. CO.	9025743	52
162206		535902	BRIDGEWATER FOOD MKT	PO BOX 371 ROUTE 8	BRIDGEWATER	NY	278580	HERKIMER WHOLE. CO.	9037086	53
162206		596637	HILLTOP MARKET	ROUTE 26 BOX 301	WEST LEYDEN	NY	278580	HERKIMER WHOLE. CO.	907394	54
162206		660680	J&K BEVERAGE	1 LENOX AVE	ONEIDA	NY	278580	HERKIMER WHOLE. CO.	9084641	55
162206		693280	CHITTENANGO MOBIL MA	603 E GENESEE ST	CHITTENANGO	NY	278580	HERKIMER WHOLE. CO.	910653	56
162206		725856	SONY THRIFTY MARKET	1148 FLOYD AVE	ROME	NY	278580	HERKIMER WHOLE. CO.	0	57
162206		743942	RJ'S SUPERMARKET #2	1205 BLEECKER ST	UTICA	NY	278580	HERKIMER WHOLE. CO.	0	58
162206		760353	FLY CREEK GEN. STORE	ROUTE 28	FLY CREEK	NY	278580	HERKIMER WHOLE. CO.	0	59
162206		762096	REILLY DAIRY	9553 PINNACLE RD	SAUQUOIT	NY	278580	HERKIMER WHOLE. CO.	9006530	60
162206		762505	COURT YARD MARKET	135 NORTH COURT STREET	WAMPSVILLE	NY	278580	HERKIMER WHOLE. CO.	9013939	61
162210		706643	JET MART	236 E MAIN ST	MIDDLETOWN	NY	278580	HERKIMER WHOLE. CO.	9095761	62

SHIP ONE (1) 4-CARTON DISPLAY TO EACH RETAIL ACCOUNT FOR NOVEMBER / DECEMBER DRIVE PERIOD.

SHIP FOUR CARTONS (ONE OF EACH BRAND STYLE) TO EACH ACCOUNT WITH 4-CARTON DISPLAY.

BRAND STYLES: SALEM FULL FLAVOR / FULL FLAVOR 100 / LIGHT / LIGHT 100

SR	TERF	ACCT	ACCOUNT NAME	ADDRESS	CITY	ST	VAP WHLSR	VAP WHLSR NAME	SUPPLIER	DISPLAYS
162202		023503	NICE N EASY #1701	PO BOX 196, ROUTE 13	WILLIAMSTOWN	NY	278580	HERKIMER WHOLE. CO.	9022906	1
162202		043361	NORTHERN LTS. MOBIL	2801 BREWERTON RD	MATTYDALE	NY	278580	HERKIMER WHOLE. CO.	9075433	2
162202		058108	NORTH SYRACUSE MOBIL	800 N MAIN ST	NORTH SYRACUSE	NY	278580	HERKIMER WHOLE. CO.	901652	3
162202		088579	PLANK RD MINI MART	523 S MAIN ST	NORTH SYRACUSE	NY	278580	HERKIMER WHOLE. CO.	9100736	4
162202		172455	GAROFALO GROCERY	155 E BRIDGE ST	OSWEGO	NY	278580	HERKIMER WHOLE. CO.	901967	5
162202		172837	LACONA SUPERMARKET	8334 HARWOOD DRIVE	LACONA	NY	278580	HERKIMER WHOLE. CO.	902155	6
162202		272598	EXPRESS MART #501F	7628 RICHLAND RD	PULASKI	NY	278580	HERKIMER WHOLE. CO.	0	7
162202		289246	D & W CONVENIENCE	RT 104 & 104B	NEW HAVEN	NY	278580	HERKIMER WHOLE. CO.	9032020	8
162202		334077	EXPRESS MART #504F	ROUTE 3	PORT ONTARIO	NY	278580	HERKIMER WHOLE. CO.	0	9
162202		350263	STRUPLERS BIG M 729	909 W FIRST ST	FULTON	NY	278580	HERKIMER WHOLE. CO.	9101700	10
162202		408114	NICE N EASY #1702	8446 MILL POND WAY	MC CONNELLSVLE	NY	278580	HERKIMER WHOLE. CO.	9042664	11
162202		432036	104 STORE	13824 STATE ROUTE 37	RED CREEK	NY	278580	HERKIMER WHOLE. CO.	922732	12
162202		435553	GREAT NO MOBIL SERV	4031 STATE ROUTE 31	LIVERPOOL	NY	278580	HERKIMER WHOLE. CO.	9064437	13
162202		486925	RICH & VERNIS	64 WASHINGTON ST	WATERLOO	NY	278580	HERKIMER WHOLE. CO.	9105016	14
162202		507381	SCRIBA MINI MART	RT 2 BOX 50 104E	SCRIBA	NY	278580	HERKIMER WHOLE. CO.	9024159	15
162202		549109	BAYBERRY MOBIL	7549 OSWEGO RD	LIVERPOOL	NY	278580	HERKIMER WHOLE. CO.	906438	16
162202		583046	NICE N EASY #2801	PO BOX 384, MAIN ST	CROGHAN	NY	278580	HERKIMER WHOLE. CO.	9077654	17
162202		649926	STEVE'S PLACE	107W BRIDGE ST.	OSWEGO	NY	278580	HERKIMER WHOLE. CO.	9080722	18
162202		669456	A.H. LIVERPOOL MOBIL	416 OSWEGO ST	LIVERPOOL	NY	278580	HERKIMER WHOLE. CO.	906941	19
162202		675059	JAMIESON CORS CONV	RTE. 17 + ST RTE 69	WILLIAMSTOWN	NY	278580	HERKIMER WHOLE. CO.	9086810	20
162202		684885	PIT STOP #99	433 COUNTY ROUTE 3	FULTON	NY	278580	HERKIMER WHOLE. CO.	9100413	21
162202		693564	BEAR ROAD MOBIL	VRC ENTERPRISES	NORTH SYRACUSE	NY	278580	HERKIMER WHOLE. CO.	9089228	22
162202		696067	NICE N EASY #3101	2949 ROUTE 49	CENTRAL SQUARE	NY	278580	HERKIMER WHOLE. CO.	9095589	23
162202		696617	C&J'S GROCERY	370 COUNTY ROUTE 54	PENNELLVILLE	NY	278580	HERKIMER WHOLE. CO.	9094905	24
162202		714620	CANAL CONVENIENCE	12 ROCHESTER STREET	PORT BYRON	NY	278580	HERKIMER WHOLE. CO.	9097497	25
162202		722139	RICHLAND JUNCTION	7600 MAIN STREET	RICHLAND	NY	278580	HERKIMER WHOLE. CO.	9099987	26
162202		762262	A&J MINI MARKET	MAIN ST	SYLVAN BEACH	NY	278580	HERKIMER WHOLE. CO.	9084807	27
162202		762523	MINETTO MINI MART	2737 NY ROUTE 49	MINETTO	NY	278580	HERKIMER WHOLE. CO.	9088030	28
162204		224394	JUNEBERRY MOBIL/F	RT 26 SOUTH	VESTAL	NY	278580	HERKIMER WHOLE. CO.	9030669	29
162204		419123	HINDS OIL MART	54 CHURCH ST	MONTROSE	PA	278580	HERKIMER WHOLE. CO.	9103904	30
162204		489799	JOHN WOLCOTT'S MOBIL	1015 UNION CENTER MA	ENDICOTT	NY	278580	HERKIMER WHOLE. CO.	0	31

SHIP FOUR CARTONS (ONE OF EACH BRAND STYLE) TO EACH ACCOUNT WITH 4-CARTON DISPLAY.

BRAND STYLES: SALEM FULL FLAVOR / FULL FLAVOR 100 / LIGHT / LIGHT 100

9 Cases

51854-8273

SHIP ONE (1) 4-CARTON DISPLAY TO EACH RETAIL ACCOUNT FOR NOVEMBER / DECEMBER DRIVE PERIOD.

SHIP FOUR CARTONS (ONE OF EACH BRAND STYLE) TO EACH ACCOUNT WITH 4-CARTON DISPLAY.

BRAND STYLES: SALEM FULL FLAVOR / FULL FLAVOR 100 / LIGHT / LIGHT 100

SP	TER	ACCT	ACCOUNT NAME	ADDRESS	CITY	ST	VAP WALSH	VAP/WALSH NAME	VAP SUPPLIER	# DISPLAYS
162301		113568	CAP 'N' CORK	BELWOOD SHOP CTR.	COLCHESTER	VT	315288	DOWLINGS INC.	2725	1
162301		113608	MINOR'S COUNTRY MKT	RT 104	FAIRFAX	VT	315288	DOWLINGS INC.	2134	2
162301		113858	B & D SUPER MARKET	MAIN ST	NORTH TROY	VT	315288	DOWLINGS INC.	2630	3
162301		502627	CHAMPLAIN FARMS	342 ROOSEVELT HWY	COLCHESTER	VT	315288	DOWLINGS INC.	0	4
162301		623828	MIDDLE ROAD MARKET	MIDDLE ROAD	MILTON	VT	315288	DOWLINGS INC.	0	5
162301		711211	DICK & PAM'S MARKET	ROUTE 105	EAST BERKSHIRE	VT	315288	DOWLINGS INC.	0	6
162301		712790	K.L QUICK STOP	375 MAIN ST	WINOOSKI	VT	315288	DOWLINGS INC.	2460	7
162302		114518	DUTCHIES MKT	MAIN ST	WEST PAWLET	VT	315288	DOWLINGS INC.	3617	8
162302		632630	MARTINS SOUTH	510 SOUTH STREET	BENNINGTON	VT	315288	DOWLINGS INC.	4041	9
							315288 Total			

1 Case

51854 8274

SHIP ONE (1) 4-CARTON DISPLAY TO EACH RETAIL ACCOUNT FOR NOVEMBER / DECEMBER DRIVE PERIOD.

SHIP FOUR CARTONS (ONE OF EACH BRAND STYLE) TO EACH ACCOUNT WITH 4-CARTON DISPLAY.

BRAND STYLES: SALEM FULL FLAVOR / FULL FLAVOR 100 / LIGHT / LIGHT 100

SR	TERR	ACCT	ACCOUNT NAME	ADDRESS	CITY	ST	VAP WHL-SR	VAP WHL-SR NAME	VAP SUPPLIER	DISPLAYS
162604		752618	LIGHTNING EXPRESS	6 MOUNT MORRIS RD	LEICESTER	NY	317880	R L JONES & SONS	0	1
162604		696058	LAKEVILLE GENERAL	5763 MAIN ST	LAKEVILLE	NY	317880	R L JONES & SONS	1181	2
162604		720316	LAKE SHORE DOCK&SHOP	525 W LAKE RD	GENESEO	NY	317880	R L JONES & SONS	1178	3
162605		269708	FEDERAL HOLLOW STPLS	9 S MAIN ST	RUSHVILLE	NY	317880	R L JONES & SONS	0	4
162605		479127	VALLEY MART	ROUTE 414 RD #2	BEAVER DAMS	NY	317880	R L JONES & SONS	0	5
162605		521097	GEROWS GROCERY	2455 MEADS CREEK RD.	PAINTED POST	NY	317880	R L JONES & SONS	0	6
162605		696049	SCHOONIES	523 E HIGH ST	PAINTED POST	NY	317880	R L JONES & SONS	0	7
162606		269800	BOB WRIGHTS SER	68 MAIN ST	SAVONA	NY	317880	R L JONES & SONS	0	8
162606		398329	EXPRESS FOODMART	MAIN ST	ALFRED	NY	317880	R L JONES & SONS	0	9
162606		518787	RANCH GROCERY	RD 1, ROUTE 226	BRADFORD	NY	317880	R L JONES & SONS	0	10
162606		544681	LAKEVIEW MINI MART	RD 1, BOX 80	BATH	NY	317880	R L JONES & SONS	0	11
162606		651675	STOP & SHOP	JANE & LODER	HORNELL	NY	317880	R L JONES & SONS	0	12
162606		700477	DISCOUNT BEVERAGE	371 1/2 W MORRIS ST	BATH	NY	317880	R L JONES & SONS	0	13
							317880 Total			

1 Case

SHIP ONE (1) 4-CARTON DISPLAY TO EACH RETAIL ACCOUNT FOR NOVEMBER / DECEMBER DRIVE PERIOD.

SHIP FOUR CARTONS (ONE OF EACH BRAND STYLE) TO EACH ACCOUNT WITH 4-CARTON DISPLAY.

BRAND STYLES: SALEM FULL FLAVOR / FULL FLAVOR 100 / LIGHT / LIGHT 100

SR	TER	ACCT	ACCOUNT NAME	ADDRESS	CITY	ST	ZIP	WHL	SR	VAP	WHL	SR	NAME	SUPPLIER	DISP	AYS
162204		171103	QUALITY MARKET	1206 VESTAL AVE	BINGHAMTON	NY	332520	KEYSTONE TOBACCO CO		0						1
162204		639445	FAST MART	1304 NORTH STREET	ENDICOTT	NY	332520	KEYSTONE TOBACCO CO		0						2
162204		714966	HESS #32279	GEORGE F HIGHWAY	ENDWELL	NY	332520	KEYSTONE TOBACCO CO		0						3
162204		746235	PARLOR CITY SMK SHOP	46 COURT ST	BINGHAMTON	NY	332520	KEYSTONE TOBACCO CO		0						4
162204		762326	WEST SIDE MINI MART	96 MAIN ST	BINGHAMTON	NY	332520	KEYSTONE TOBACCO CO		0						5
162204		763325	ANGLE MARKET #1	254 CHENANGO ST	BINGHAMTON	NY	332520	KEYSTONE TOBACCO CO		0						6
162204		763827	HESS #32276	357 STATE ST	BINGHAMTON	NY	332520	KEYSTONE TOBACCO CO		0						7
162605		058682	SWEENEY'S MARKET	W. MAIN & RT 434	APALACHIN	NY	332520	KEYSTONE TOBACCO CO		0						8
													332520 Total			

1 Case

SHIP ONE (1) 4-CARTON DISPLAY TO EACH RETAIL ACCOUNT FOR NOVEMBER / DECEMBER DRIVE PERIOD.

51854 8276

SHIP FOUR CARTONS (ONE OF EACH BRAND STYLE) TO EACH ACCOUNT WITH 4-CARTON DISPLAY.

BRAND STYLES: SALEM FULL FLAVOR / FULL FLAVOR 100 / LIGHT / LIGHT 100

SR	TERR	ACCT	ACCOUNT NAME	ADDRESS	CITY	ST	WHLSE	VAP WHLSR	VAP WHLSR NAME	SUPPLIER	DISPLAYS
162601		301993	GRAVINO MOBIL	2333 GRAND ISLAND BL	GRAND ISLAND	NY	336660	E.P. KIRST & SONS		936807	1
162601		398819	CORNER STORE	1091 OLIVER ST	NORTH TONAWANDA	NY	336660	E.P. KIRST & SONS		903617	2
162601		561196	HIGHLAND PLAZA SERV	1235 COLVIN BLVD	BUFFALO	NY	336660	E.P. KIRST & SONS		936880	3
162601		578832	RIVERSIDE MOBIL	16 ONTARIO ST	BUFFALO	NY	336660	E.P. KIRST & SONS		926808	4
162601		587346	BEST MART	239 S ELMWOOD AVE	BUFFALO	NY	336660	E.P. KIRST & SONS		932582	5
162601		626715	ONTARIO EXPRESS	430 ONTARIO STREET	BUFFALO	NY	336660	E.P. KIRST & SONS		934265	6
162601		634311	DELGROVE SERVICE CTR	402 DELAWARE AVENUE	TONAWANDA	NY	336660	E.P. KIRST & SONS		932764	7
162601		667217	GAS PLUS	8470 NIAGARA FALLS BLVD	NIAGARA FALLS	NY	336660	E.P. KIRST & SONS		931907	8
162601		693337	KIM'S	3024 PINE AVE	NIAGARA FALLS	NY	336660	E.P. KIRST & SONS		938613	9
162601		755838	MIL SHER SVC CTR	1311 SHERIDAN DR	KENMORE	NY	336660	E.P. KIRST & SONS		932434	10
162601		760244	THE VILLAGE MART	2285 ELMWOOD AVE	KENMORE	NY	336660	E.P. KIRST & SONS		0	11
162602		128521	MANKO MOBIL #08390	3550 GENESEE ST	CHEEKTOWAGA	NY	336660	E.P. KIRST & SONS		932491	12
162602		436654	CFM #33031 2	2365 WILLIAM ST.	CHEEKTOWAGA	NY	336660	E.P. KIRST & SONS		918425	13
162602		504235	WETZEL'S MOBIL	1810 MAPLE RD	WILLIAMSVILLE	NY	336660	E.P. KIRST & SONS		934273	14
162602		664267	NK ENTERPRISES	3450 UNION RD	CHEEKTOWAGA	NY	336660	E.P. KIRST & SONS		921106	15
162602		691548	FARM FRESH MARKET	2724 BAILEY AVE	BUFFALO	NY	336660	E.P. KIRST & SONS		0	16
162602		765289	WETZELS STATION	1105 WEHRLE DR	WILLIAMSVILLE	NY	336660	E.P. KIRST & SONS		935130	17
162603		034038	HORBINSKI'S SUNOCO	2017 GEORGE URBAN BL	DEPEW	NY	336660	E.P. KIRST & SONS		928929	18
162603		063801	LUTZS MCKINLEY MOBIL	4479 LAKE AVE	BLASDELL	NY	336660	E.P. KIRST & SONS		908822	19
162603		072564	BOND'S DELI	2075 S PARK AVE	BUFFALO	NY	336660	E.P. KIRST & SONS		901769	20
162603		401511	TOM MANKO MOBIL	1180 FRENCH RD	CHEEKTOWAGA	NY	336660	E.P. KIRST & SONS		937276	21
162603		454519	D & D MOBIL MART	6640 CLINTON ST	ELMA	NY	336660	E.P. KIRST & SONS		918755	22
162603		473626	CLINTON SUNOCO	3502 CLINTON ST	WEST SENECA	NY	336660	E.P. KIRST & SONS		902551	23
162603		487529	TOWN HALL MOBIL	5999 S PARK AVE	HAMBURG	NY	336660	E.P. KIRST & SONS		909382	24
162603		496770	NUNN'S AUTO & TIRE	255 BUFFALO ST	HAMBURG	NY	336660	E.P. KIRST & SONS		919530	25
162603		534802	HORVATH'S MOBIL	3326 LAKE SHORE RD	BUFFALO	NY	336660	E.P. KIRST & SONS		907238	26
162603		563955	E. AURORA MOBIL	56 HAMBURG ST	EAST AURORA	NY	336660	E.P. KIRST & SONS		904565	27
162603		578687	D & D MOBIL INC./F	661 JAMISON RD	ELMA	NY	336660	E.P. KIRST & SONS		903922	28
162603		579853	MOBIL EMPIRE STATE	3225 ORCHARD PARK RD	ORCHARD PARK	NY	336660	E.P. KIRST & SONS		920215	29
162603		582878	COUNTRY DAIRY MART	13131 BROADWAY ST	ALDEN	NY	336660	E.P. KIRST & SONS		920157	30
162603		598999	JOLLY ROBERT	580 DICK RD.	DEPEW	NY	336660	E.P. KIRST & SONS		930479	31

SHIP ONE (1) 4-CARTON DISPLAY TO EACH RETAIL ACCOUNT FOR NOVEMBER / DECEMBER DRIVE PERIOD.

SHIP FOUR CARTONS (ONE OF EACH BRAND STYLE) TO EACH ACCOUNT WITH 4-CARTON DISPLAY.

BRAND STYLES: SALEM FULL FLAVOR / FULL FLAVOR 100 / LIGHT / LIGHT 100

SPTERR	ACCT	ACCOUNT NAME	ADDRESS	CITY	ST	VAP WFLSR	VAP WFLSR NAME	VAP SUPPLIER	DISPLAYS
162603	697276	REESE'S CONV MARKET	1005 ABBOTT RD	BUFFALO	NY	336660	E.P. KIRST & SONS	903351	32
162603	699105	MOBIL WHIP	697 ORCHARD PARK RD	WEST SENECA	NY	336660	E.P. KIRST & SONS	924563	33
162603	753315	S.PERSAUD MOBIL	4801 BROADWAY	DEPEW	NY	336660	E.P. KIRST & SONS	0	34
162603	765471	HOGGS DAIRY LAKEVIEW	S 5357 LAKESHORE RD	LAKE VIEW	NY	336660	E.P. KIRST & SONS	907121	35
162603	765565	LUTZ MOBIL	5073 CAMP RD	HAMBURG	NY	336660	E.P. KIRST & SONS	908798	36
162604	438832	C STORE	640 PITTS VIC RD.	PITTSFORD	NY	336660	E.P. KIRST & SONS	930537	37
162606	313882	ROBO ENTERPRISES	111 MARION ST	JAMESTOWN	NY	336660	E.P. KIRST & SONS	911271	38
162606	407427	UNION NEWS INC.	213 N UNION ST	OLEAN	NY	336660	E.P. KIRST & SONS	914028	39
162606	484511	U.S. NEWS SOUTH	712 FOOTE AVE	JAMESTOWN	NY	336660	E.P. KIRST & SONS	919555	40
162606	584385	U.S. NEWS	PO BOX 2034	JAMESTOWN	NY	336660	E.P. KIRST & SONS	913970	41
162606	624638	LAKEWOOD CONVENIENT	184 E FAIRMONT ST	LAKEWOOD	NY	336660	E.P. KIRST & SONS	0	42
162606	658350	YELLOW GOOSE #7	14 N ERIE ST	MAYVILLE	NY	336660	E.P. KIRST & SONS	922963	43
						336660 Total			

3 Cases

51854 8278

SHIP ONE (1) 4-CARTON DISPLAY TO EACH RETAIL ACCOUNT FOR NOVEMBER / DECEMBER DRIVE PERIOD.

SHIP FOUR CARTONS (ONE OF EACH BRAND STYLE) TO EACH ACCOUNT WITH 4-CARTON DISPLAY.

BRAND STYLES: SALEM FULL FLAVOR / FULL FLAVOR 100 / LIGHT / LIGHT 100

SR	TER	ACCT	ACCOUNT NAME	ADDRESS	CITY	ST	WHLSE	VAP WHLSE NAME	VAP SUPPLIER	DISPLAYS
162201		619806	CODY'S GROCERY	2946 MILITARY TURNPIKE	WEST CHAZY	NY	356150	LAVIN CANDY COMPANY	0	1
162201		678261	NEPHEW'S GROCERY	PO BOX 160	WEST CHAZY	NY	356150	LAVIN CANDY COMPANY	0	2
162201		767109	E M MARKET	156 BROADWAY	SARANAC LAKE	NY	356150	LAVIN CANDY COMPANY	0	3
162301		130258	NADIM'S CORNER GROC	UPPER RUGAR	PLATTSBURGH	NY	356150	LAVIN CANDY COMPANY	0	4
162301		177852	LOUS GROCERY	38 SAILLY AVE	PLATTSBURGH	NY	356150	LAVIN CANDY COMPANY	0	5
162301		177923	H ROCKS GROCERY	ROUTE 22	SCHUYLER FALLS	NY	356150	LAVIN CANDY COMPANY	0	6
162301		402300	ST DENIS GROCERY	120 CORNELIA ST	PLATTSBURGH	NY	356150	LAVIN CANDY COMPANY	0	7
162301		498171	SOUTHSIDE GROCERY	4788 CRETE BLVD	PLATTSBURGH	NY	356150	LAVIN CANDY COMPANY	0	8
162301		679124	BYRD'S COUNTRY STORE	38 STATION RD	WILLSBORO	NY	356150	LAVIN CANDY COMPANY	0	9
162301		752635	SMOKE N NEWS EMPORIUM	5155 US AVE	PLATTSBURGH	NY	356150	LAVIN CANDY COMPANY	0	10
162301		767981	BILL'S MINI MART	ROUTE 22B BOX 8A	MORRISONVILLE	NY	356150	LAVIN CANDY COMPANY	0	11
162301		787715	BORDERVIEW GROCERY	RT 11 & RIDGE ROAD	CHAMPLAIN	NY	356150	LAVIN CANDY COMPANY	0	12
162302		508066	SHARKEY'S II	WICKER STREET	TICONDEROGA	NY	356150	LAVIN CANDY COMPANY	0	13
162302		766966	SHARKEY'S I	MONTCALM	TICONDEROGA	NY	356150	LAVIN CANDY COMPANY	0	14
							356150 Total			

Case

SHIP ONE (1) 4-CARTON DISPLAY TO EACH RETAIL ACCOUNT FOR NOVEMBER / DECEMBER DRIVE PERIOD.

SHIP FOUR CARTONS (ONE OF EACH BRAND STYLE) TO EACH ACCOUNT WITH 4-CARTON DISPLAY.

BRAND STYLES: SALEM FULL FLAVOR / FULL FLAVOR 100 / LIGHT / LIGHT 100

SR	TER	ACCT	ACCOUNT NAME	ADDRESS	CITY	ST	VAP WHLSE	VAP WHLSE NAME	SUPPLIER	DISPLAYS
162204		575577	GETTY MART	91 W MAIN ST	HANCOCK	NY	442680	MOUNTAIN CANDY & CIG	947259	1
162204		724724	MONSTER MART	2965 NYST RT 26	GLEN AUBREY	NY	442680	MOUNTAIN CANDY & CIG	977264	2
162204		743920	MAIN STREET BP	77 MAIN ST	BINGHAMTON	NY	442680	MOUNTAIN CANDY & CIG	0	3
162206		728531	RAINBOW FUELS & OIL	T/A THE PITT STOP	COOPERSTOWN	NY	442680	MOUNTAIN CANDY & CIG	0	4
162210		178199	OELKERS STORE	PO BOX 74 ROUTE 97	BARRYVILLE	NY	442680	MOUNTAIN CANDY & CIG	906099	5
162210		386605	CABRERA'S AUTO REPAI	ROUTE 42 NORTH	MONTICELLO	NY	442680	MOUNTAIN CANDY & CIG	941617	6
162210		388703	52 PICK UP	6363 STATE ROUTE 52	LIBERTY	NY	442680	MOUNTAIN CANDY & CIG	928895	7
162210		443887	S&O MINI MART	361 BROADWAY	MONTICELLO	NY	442680	MOUNTAIN CANDY & CIG	0	8
162210		458081	AMI PETRO, INC.	700 ROUTE 211 E	MIDDLETOWN	NY	442680	MOUNTAIN CANDY & CIG	0	9
162210		475191	GETTY	ROUTE 52	ELLENVILLE	NY	442680	MOUNTAIN CANDY & CIG	946491	10
162210		569076	TIGERS DEN EXXON	ROUTE 52	LIBERTY	NY	442680	MOUNTAIN CANDY & CIG	922062	11
162210		580163	SUNRISE STORE DBA	SUNRISE STORE	SLATE HILL	NY	442680	MOUNTAIN CANDY & CIG	954644	12
162210		586029	RACEWAY EXXON	167 JEFFERSON ST	MONTICELLO	NY	442680	MOUNTAIN CANDY & CIG	919464	13
162210		590577	STEVE'S	KIRK ROAD	NARROWSBURG	NY	442680	MOUNTAIN CANDY & CIG	952150	14
162210		654303	ULTRA POWER CORP	MAIN ST. & ROCK AVENUE	LIVINGSTON MANO	NY	442680	MOUNTAIN CANDY & CIG	0	15
162210		654791	MONTICELLO QUICK LUB	RT. 42	MONTICELLO	NY	442680	MOUNTAIN CANDY & CIG	0	16
162210		674467	KOLI ENTERPRISES	425 MAIN ST	SOUTH FALLSBURG	NY	442680	MOUNTAIN CANDY & CIG	965038	17
162210		674468	U P WOODBOURNE	RT. 42 & 52	WOODBOURNE	NY	442680	MOUNTAIN CANDY & CIG	964809	18
162210		675062	ULTRA POWER MONTICEL	RACEWAY RD & JEFFERSON	MONTICELLO	NY	442680	MOUNTAIN CANDY & CIG	0	19
162210		675064	MOBIL MINI MART	KHOTIAR CORP.	COCHECTON	NY	442680	MOUNTAIN CANDY & CIG	964932	20
162210		678964	A&K DELI MART	210 WICKHAM AVE	MIDDLETOWN	NY	442680	MOUNTAIN CANDY & CIG	970285	21
162210		680554	MIDDLETOWN TEXACO MI	DOLSEN AVE & DOLSON TOWN	MIDDLETOWN	NY	442680	MOUNTAIN CANDY & CIG	0	22
162210		688444	PRIME GAS & REPAIR	106 S MAIN ST	ELLENVILLE	NY	442680	MOUNTAIN CANDY & CIG	0	23
162210		688672	STAR MARKET LLC	RT 17N M&M RD	MIDDLETOWN	NY	442680	MOUNTAIN CANDY & CIG	967042	24
162210		688860	R&S INCORPORATED	P.O. BOX #2	BULLVILLE	NY	442680	MOUNTAIN CANDY & CIG	0	25
162210		691930	FINE MART, INC.	RT. 42	KIAMESHA LAKE	NY	442680	MOUNTAIN CANDY & CIG	0	26
162210		698971	ROXBURY CONV STORE	MAIN STREET	ROXBURY	NY	442680	MOUNTAIN CANDY & CIG	0	27
162210		703094	A&T PETROLEUM	PO BOX 1103	PINE BUSH	NY	442680	MOUNTAIN CANDY & CIG	964510	28
162210		732078	MOBIL FOOD MART	RT 17K	BULLVILLE	NY	442680	MOUNTAIN CANDY & CIG	0	29
162210		732088	Z.S.&S CORP.	150 BROADWAY	MONTICELLO	NY	442680	MOUNTAIN CANDY & CIG	0	30
162210		737910	RALPH'S	259 E MAIN ST	MIDDLETOWN	NY	442680	MOUNTAIN CANDY & CIG	981142	31

SHIP ONE (1) 4-CARTON DISPLAY TO EACH RETAIL ACCOUNT FOR NOVEMBER / DECEMBER DRIVE PERIOD.

51854 8280

SHIP FOUR CARTONS (ONE OF EACH BRAND STYLE) TO EACH ACCOUNT WITH 4-CARTON DISPLAY.

BRAND STYLES: SALEM FULL FLAVOR / FULL FLAVOR 100 / LIGHT / LIGHT 100

SR	TERR	ACCT	ACCOUNT NAME	ADDRESS	CITY	ST	VAP WHLSR	VAP WHLSR NAME	VAP SUPPLIER	DISPLAYS
162210		748865	SONNY'S MOBIL MART	SHIVANI CORP	MONTICELLO	NY	442680	MOUNTAIN CANDY & CIG	0	32
162210		769971	SHORT STOP STORE INC	480 E MAIN ST	MIDDLETOWN	NY	442680	MOUNTAIN CANDY & CIG	0	33
162210		895203	FAIR OAKS S/S INC.	ROUTE 17M BROWN ROAD	MIDDLETOWN	NY	442680	MOUNTAIN CANDY & CIG	925586	34
162303		739081	A&S MART INC.	2501 ALBANY ST	SCHENECTADY	NY	442680	MOUNTAIN CANDY & CIG	0	35
162305		486928	BROADWAY GROCERS	702 AB BROADWAY	KINGSTON	NY	442680	MOUNTAIN CANDY & CIG	963645	36
162305		767885	JANES VARIETY II	149 2ND AVE	ALBANY	NY	442680	MOUNTAIN CANDY & CIG	0	37
162306		178618	HWANG CORP	RR 3 BOX 490A	RED HOOK	NY	442680	MOUNTAIN CANDY & CIG	949461	38
162306		651694	BP STONE RIDGE	3492 MAIN ST.	STONE RIDGE	NY	442680	MOUNTAIN CANDY & CIG	960971	39
162306		693696	PINE GAS	RT 199 BOX 421	PINE PLAINS	NY	442680	MOUNTAIN CANDY & CIG	0	40
162306		699045	RAINBOW PETROLEUM IN	106 ROUTE 9 N	RHINEBECK	NY	442680	MOUNTAIN CANDY & CIG	0	41
162307		274614	44 55 DELI	RT 44 & 55 BOX 560	HIGHLAND	NY	442680	MOUNTAIN CANDY & CIG	944090	42
162307		303493	MEADOW HILL MOBIL	1117 UNION AVE	NEWBURGH	NY	442680	MOUNTAIN CANDY & CIG	481952	43
162307		420051	GETTY GUJJAR PETRO	76 NORTH CHEST RT 32	NEW PALTZ	NY	442680	MOUNTAIN CANDY & CIG	0	44
162308		619804	VALUE RITE THRIFT	RT 9G HAVILAND	HYDE PARK	NY	442680	MOUNTAIN CANDY & CIG	0	45
162308		723015	LAL PETROLEUM	RT 44 & TIMOTHY HTS	PLEASANT VALLEY	NY	442680	MOUNTAIN CANDY & CIG	0	46
162308		729876	FOODWAY CONV	1163 ROUTE 9	WAPPINGERS FLS	NY	442680	MOUNTAIN CANDY & CIG	0	47
162308		770154	GETTY # 58721	RT 9 ALBERTSON	HYDE PARK	NY	442680	MOUNTAIN CANDY & CIG	948703	48
162309		682873	RKJ ENTERPRISE	I 84 & RTE 52	CARMEL	NY	442680	MOUNTAIN CANDY & CIG	965327	49
							442680 Total			

4 Cases

51854 8281

SHIP ONE (1) 4-CARTON DISPLAY TO EACH RETAIL ACCOUNT FOR NOVEMBER / DECEMBER DRIVE PERIOD.

SHIP FOUR CARTONS (ONE OF EACH BRAND STYLE) TO EACH ACCOUNT WITH 4-CARTON DISPLAY.

BRAND STYLES: SALEM FULL FLAVOR / FULL FLAVOR 100 / LIGHT / LIGHT 100

SR	TERR	ACCT	ACCOUNT NAME	ADDRESS	CITY	ST	VAP WHLSR	VAP WHLSR NAME	VAP SUPPLIER	DISPLYS
162204		087208	BOB'S MOBIL/F	509 HOOPER RD	ENDWELL	NY	447000	MUTUAL WHOLSALE SER	0	1
162204		207059	BARDENS MOBIL MART	2105 E MAIN ST	ENDWELL	NY	447000	MUTUAL WHOLSALE SER	0	2
162204		298484	FRONT STREET MOBIL	710 OLD FRONT ST	BINGHAMTON	NY	447000	MUTUAL WHOLSALE SER	0	3
162204		316818	E Z MART	RR 2 BOX 136	CONKLIN	NY	447000	MUTUAL WHOLSALE SER	0	4
162204		390900	DEBIS MONROE ST MKT	1801 MONROE ST	ENDICOTT	NY	447000	MUTUAL WHOLSALE SER	902544	5
162204		700336	E Z MART	285 HARRY L DR	JOHNSON CITY	NY	447000	MUTUAL WHOLSALE SER	0	6
162205		632693	S & D PETROLEUM	ROUTE 26	CINCINNATUS	NY	447000	MUTUAL WHOLSALE SER	0	7
162210		517247	ARKVILLE COUNTRY STR	ROUTE 28	ARKVILLE	NY	447000	MUTUAL WHOLSALE SER	0	8
162210		658711	SAYDE'S COUNTRY STOR	MAIN & LAKE STREET	FLEISCHMANN'S	NY	447000	MUTUAL WHOLSALE SER	0	9
162605		269537	LAWLERS GROCERY	1423 STATE ROUTE 96	OWEGO	NY	447000	MUTUAL WHOLSALE SER	0	10
							447000 Total			

1 Case

51854 8282

SHIP ONE (1) 4-CARTON DISPLAY TO EACH RETAIL ACCOUNT FOR NOVEMBER / DECEMBER DRIVE PERIOD.

SHIP FOUR CARTONS (ONE OF EACH BRAND STYLE) TO EACH ACCOUNT WITH 4-CARTON DISPLAY.

BRAND STYLES: SALEM FULL FLAVOR / FULL FLAVOR 100 / LIGHT / LIGHT 100

SP	ERR	ACCT	ACCOUNT NAME	ADDRESS	CITY	ST	VAP WHS	VAP WHSE NAME	VAP SUPPLIER	DISPLAYS
162201		089125	MAIN STREET MOBIL	CORNER MAIN & MINER	CANTON	NY	468800	NO COUNTRY CANDY&T	0	1
162201		178062	BROADWAY MARKET	167 BROADWAY	SARANAC LAKE	NY	468800	NO COUNTRY CANDY&T	0	2
162201		347244	M & M MARKET	23 HAILESBO RO ST	GOUVERNEUR	NY	468800	NO COUNTRY CANDY&T	0	3
162201		423718	COLTON MINI MART	BOX 111 RT 56 & 58	COLTON	NY	468800	NO COUNTRY CANDY&T	0	4
162201		530068	SEVEN TO ELEVEN M MT	ROUTE 3	SARANAC	NY	468800	NO COUNTRY CANDY&T	0	5
162201		682055	RT. 56 GROCERY	RT. 56	RAYMONDVILLE	NY	468800	NO COUNTRY CANDY&T	0	6
162201		748793	GOLD STAR DELI	343 ARSENAL ST	WATERTOWN	NY	468800	NO COUNTRY CANDY&T	0	7
162201		763029	HEUVELTON DELI	ROUTE 812	HEUVELTON	NY	468800	NO COUNTRY CANDY&T	0	8
162202		541936	SACKETS HARBOR GEN	240 DODGE AVE	SACKETS HARBOR	NY	468800	NO COUNTRY CANDY&T	0	9
162301		647736	WARREN W. RUSSELL	DBA WARREN'S PLACE	PLATTSBURGH	NY	468800	NO COUNTRY CANDY&T	0	10
							468800 Total			

1 Case

51854 8283

SHIP ONE (1) 4-CARTON DISPLAY TO EACH RETAIL ACCOUNT FOR NOVEMBER / DECEMBER DRIVE PERIOD.

SHIP FOUR CARTONS (ONE OF EACH BRAND STYLE) TO EACH ACCOUNT WITH 4-CARTON DISPLAY.

BRAND STYLES: SALEM FULL FLAVOR / FULL FLAVOR 100 / LIGHT / LIGHT 100

SR	TERR	ACCT	ACCOUNT NAME	ADDRESS	CITY	ST	VAP WILSER	VAP WILSER NAME	VAP SUPPLIER	DISPLAYS
162308		130749	CHANINGVILLE DELI	23 CHANNINGVILLE RD	WAPPINGERS FALL	NY	509977	H.FOURTUNIS DBA A W	0	1
162308		562452	SIXTY SOUTH AVE. INC	DBA VILLAGE SERVICE	WAPPINGERS FLS	NY	509977	H.FOURTUNIS DBA A W	0	2
162309		179371	MINI MARKET	501 HIGHLAND AVE	PEEKSKILL	NY	509977	H.FOURTUNIS DBA A W	0	3
162309		179408	DA ROSE CORNER STORE	102 ALBANY POST RD	BUCHANAN	NY	509977	H.FOURTUNIS DBA A W	0	4
162309		696105	DELTA MOTORS	35 SMADBELU AVENUE	CARMEL	NY	509977	H.FOURTUNIS DBA A W	0	5
162309		716251	SOMERS MOBIL	291 ROUTE 100	SOMERS	NY	509977	H.FOURTUNIS DBA A W	0	6
162309		787069	FUEL & WASH	91 GLENEIDA AVE	CARMEL	NY	509977	H.FOURTUNIS DBA A W	0	7
							509977 Total			

1 Case

51854 8284

SHIP ONE (1) 4-CARTON DISPLAY TO EACH RETAIL ACCOUNT FOR NOVEMBER / DECEMBER DRIVE PERIOD.

SHIP FOUR CARTONS (ONE OF EACH BRAND STYLE) TO EACH ACCOUNT WITH 4-CARTON DISPLAY.

BRAND STYLES: SALEM FULL FLAVOR / FULL FLAVOR 100 / LIGHT / LIGHT 100

SR	TER	ACCT	ACCOUNT NAME	ADDRESS	CITY	ST	VAP WHLSR	VAP WHLSR NAME	VAP SUPPLIER	DISPLAYS
162302		675061	BP GAS STATION	RR 1 BOX 1979	LAKE GEORGE	NY	611800	STANDARD ROSENBAUM	0	1
162303		484689	RK CONVENIENT	457 STATE ST	SCHENECTADY	NY	611800	STANDARD ROSENBAUM	0	2
162303		649931	UNITED QUIK STOPS	1229 WESTERN AVE.	ALBANY	NY	611800	STANDARD ROSENBAUM	0	3
162303		703580	UNITED QUIK STOP INC	52 FULLER RD	ALBANY	NY	611800	STANDARD ROSENBAUM	0	4
162304		176205	HANDY ANDY	ROUTE 155	LATHAM	NY	611800	STANDARD ROSENBAUM	0	5
162304		318275	NUTTINGS GENERAL ST	1359 5TH AVE	WATERVLIET	NY	611800	STANDARD ROSENBAUM	0	6
162304		508214	SANDRA J. BESTON	68 COHOES RD	WATERVLIET	NY	611800	STANDARD ROSENBAUM	0	7
162304		541818	AMIN PETROLEUM	736 NEW LOUDON RD	LATHAM	NY	611800	STANDARD ROSENBAUM	0	8
162304		548849	T & C MINI MART	500 13TH ST	WATERVLIET	NY	611800	STANDARD ROSENBAUM	0	9
162304		571951	COLONIE STAR BEVERAGE	1823 CENTRAL AVE	ALBANY	NY	611800	STANDARD ROSENBAUM	0	10
162304		571952	LATHAM BEVERAGE CTR	601 NEW LOUDON ROAD	LATHAM	NY	611800	STANDARD ROSENBAUM	0	11
162304		642177	NISHA 9 INC.	DBA/BROOK FOODS	BALLSTON SPA	NY	611800	STANDARD ROSENBAUM	0	12
162304		731745	ONE DOLLAR DEALS	1892 CENTRAL AVE	ALBANY	NY	611800	STANDARD ROSENBAUM	0	13
162304		745223	CITY NEWS & DELI	705 BROADWAY	ALBANY	NY	611800	STANDARD ROSENBAUM	0	14
162304		745227	A&A MART, INC.	1493 ROUTE 9	CLIFTON PARK	NY	611800	STANDARD ROSENBAUM	0	15
162305		035936	M & B STOP & SHOP	ROUTE 85	WESTERLO	NY	611800	STANDARD ROSENBAUM	0	16
162305		176933	DONNS COUNTRY MARKET	ROUTE 23A BOX 118	PALENVILLE	NY	611800	STANDARD ROSENBAUM	0	17
162305		176960	SOUTH CAIRO CTRY STR	ROUTE 23 B	SOUTH CAIRO	NY	611800	STANDARD ROSENBAUM	0	18
162305		482562	MUSA AUTO CARE	ROUTE 81 & 32	GREENVILLE	NY	611800	STANDARD ROSENBAUM	0	19
162305		583188	SAM'S SHOPPE	438 CENTRAL AVE	ALBANY	NY	611800	STANDARD ROSENBAUM	0	20
162305		649997	MONTANA FOOD MKT	17 WATERVILET AVE	ALBANY	NY	611800	STANDARD ROSENBAUM	0	21
162305		698511	PALENVILLE MARKET	RT. 23A	PALENVILLE	NY	611800	STANDARD ROSENBAUM	0	22
162305		718802	ABC GALLERIES	125 CENTRAL AVE	ALBANY	NY	611800	STANDARD ROSENBAUM	0	23
162305		722987	NEW AB CONVENIENT	299 2ND AVE	ALBANY	NY	611800	STANDARD ROSENBAUM	31021	24
162305		733501	DELAWARE NEWSROOM INC	454 DELAWARE AVE	ALBANY	NY	611800	STANDARD ROSENBAUM	0	25
162305		767522	ALCOVE STORE	ROUTE 143	ALCOVE	NY	611800	STANDARD ROSENBAUM	27516	26
162306		439031	QUICK PICK CORNER	22 N BROADWAY	RED HOOK	NY	611800	STANDARD ROSENBAUM	0	27
162306		513497	MPC ENT/GETTY	700 PAWLING AVENUE	TROY	NY	611800	STANDARD ROSENBAUM	15438	28
162306		607426	GRAMPY'S	203 CHURCH STREET	NASSAU	NY	611800	STANDARD ROSENBAUM	0	29
162306		634335	STAR MARKET	2300 15TH STREET	TROY	NY	611800	STANDARD ROSENBAUM	0	30
162306		686867	NITE OWL NEWS	400 FULTON ST	TROY	NY	611800	STANDARD ROSENBAUM	0	31

Retail Accounts with Vap Supplier for Salem Tear Tape Program (September / October)

SHIP ONE (1) 4-CARTON DISPLAY TO EACH RETAIL ACCOUNT FOR NOVEMBER / DECEMBER DRIVE PERIOD.									
SHIP FOUR CARTONS (ONE OF EACH BRAND STYLE) TO EACH ACCOUNT WITH 4-CARTON DISPLAY.									
BRAND STYLES: SALEM FULL FLAVOR / FULL FLAVOR 100 / LIGHT / LIGHT 100									
SR TERR	ACCT	ACCOUNT NAME	ADDRESS	CITY	ST	VAP WHL SR	VAP WHLSR NAME	VAP SUPPLIER	DISPLAYS
162306	722162	FAST FOOD EXPRESS	132 MAIN AVE	WYNANTSKILL	NY	611800	STANDARD ROSENBAUM	25544	32
162306	731743	NED ABBOTT'S NEWS	185 HOOSICK ST	TROY	NY	611800	STANDARD ROSENBAUM	17515	33
162307	769517	KNOTH'S MOBIL	ROUTE 299	NEW PALTZ	NY	611800	STANDARD ROSENBAUM	0	34
162308	769707	HYDE PARK DELI	1 W MARKET ST	HYDE PARK	NY	611800	STANDARD ROSENBAUM	0	35
						611800 Total			

3 Cases

SHIP ONE (1) 4-CARTON DISPLAY TO EACH RETAIL ACCOUNT FOR NOVEMBER / DECEMBER DRIVE PERIOD.

51854 8286

SHIP FOUR CARTONS (ONE OF EACH BRAND STYLE) TO EACH ACCOUNT WITH 4-CARTON DISPLAY.

BRAND STYLES: SALEM FULL FLAVOR / FULL FLAVOR 100 / LIGHT / LIGHT 100

SR	TER	AGGT	ACCOUNT NAME	ADDRESS	CITY	ST	VAP WFLSE	VAP WFLSE NAME	VAP SUPPLIER	DISPLAYS
162205		535904	HAWLEY MARKET	824 HAWLEY AVE	SYRACUSE	NY	647510	TRADING PORT INC.	9432	1
162303		425467	J&P QUIK STOP LTD.	1288 MAIN ST	ROTTERDAM JUNCT	NY	647510	TRADING PORT INC.	0	2
162304		020910	COLONIAL DELI MART	280 MIDDLETOWN RD	WATERFORD	NY	647510	TRADING PORT INC.	0	3
162305		682879	J&B'S DELI	RR 1	RAVENA	NY	647510	TRADING PORT INC.	0	4
162305		767623	SUNNY'S DELI	334 DELAWARE AVE	ALBANY	NY	647510	TRADING PORT INC.	0	5
162306		176084	WALTS GROCERY & DELI	47 WASHINGTON ST	RENSSELAER	NY	647510	TRADING PORT INC.	0	6
162306		357600	WALT'S GROC & DELI 3	77 81 CONGRESS ST	TROY	NY	647510	TRADING PORT INC.	9731	7
162306		514679	WALT'S GROCERY	109 HAMPTON AVE	RENSSELAER	NY	647510	TRADING PORT INC.	0	8
162306		700515	AVERILL PARK MARKET	RT. 43 & BURDEN LAKE RAOD	AVERILL PARK	NY	647510	TRADING PORT INC.	9083	9
162306		766887	E Z MART	RT 20 & 22	NEW LEBANON	NY	647510	TRADING PORT INC.	9249	10
							647510 Total			

1 Case

SHIP ONE (1) 4-CARTON DISPLAY TO EACH RETAIL ACCOUNT FOR NOVEMBER / DECEMBER DRIVE PERIOD.

51854 8287

SHIP FOUR CARTONS (ONE OF EACH BRAND STYLE) TO EACH ACCOUNT WITH 4-CARTON DISPLAY.

BRAND STYLES: SALEM FULL FLAVOR / FULL FLAVOR 100 / LIGHT / LIGHT 100

SE VERT	ACCT	ACCOUNT NAME	ADDRESS	CITY	ST	VAP W/LS#	VAP W/LSR NAME	VAP SUPPLIER	DISPLAYS
162205	632691	CARDS CORNER DAIRY	3781 W SENECA TPKE	SYRACUSE	NY	649920	TRIPIFOODS INC.	279	1
162208	182792	SWISHERS QUICK STOP	170 N MAIN ST	HUGHESVILLE	PA	649920	TRIPIFOODS INC.	793	2
162306	525601	CONVENIENCE CORNER	RT 9G & KALINAS DR	RHINEBECK	NY	649920	TRIPIFOODS INC.	2472	3
162306	770151	CONVENIENCE CORNER 1	142 E MARKET ST	RHINEBECK	NY	649920	TRIPIFOODS INC.	2471	4
162602	567721	CONVENIENT FOOD MART	2211 KENSINGTON AVE	SNYDER	NY	649920	TRIPIFOODS INC.	3731	5
162602	571569	CFM #33 049 2	204 MAIN ST	BROCKPORT	NY	649920	TRIPIFOODS INC.	3733	6
162602	583864	JIM'S TRUCK STOP	2115 WALDEN AVE	CHEEKTOWAGA	NY	649920	TRIPIFOODS INC.	854	7
162604	268827	GUETTI MARKET INC	758 RIDGEWAY AVE	ROCHESTER	NY	649920	TRIPIFOODS INC.	532	8
162604	579516	HEMLOCK GENERAL STOR	4777 S MAIN STREET	HEMLOCK	NY	649920	TRIPIFOODS INC.	0	9
162604	672362	WESTERS COUNTRY STOR	6153 STATE ROUTE 15	CONESUS	NY	649920	TRIPIFOODS INC.	313	10
162604	677924	SPRINGWATER COUNTRY	7987 MAIN STREET	SPRINGWATER	NY	649920	TRIPIFOODS INC.	0	11
162604	712289	COUNTRY STORE	1319 LAKE RD	WEBSTER	NY	649920	TRIPIFOODS INC.	937	12
162605	035536	MINIT STOP	NORTH AVE. & LIBERTY	PENN YAN	NY	649920	TRIPIFOODS INC.	2951	13
162605	269473	GLEN GROCERY	FRANKLIN ST	WATKINS GLEN	NY	649920	TRIPIFOODS INC.	450	14
162605	664262	MINIT STOP 2	825 CANANDAIGUA RD	GENEVA	NY	649920	TRIPIFOODS INC.	2953	15
162606	462139	EASY PLUS	114 WEST MORRIS	BATH	NY	649920	TRIPIFOODS INC.	794	16
162606	657270	YELLOW GOOSE	406 W 3RD STREET	JAMESTOWN	NY	649920	TRIPIFOODS INC.	1609	17
162607	398286	NEWTON'S	26 ACADEMY STREET	SHINGLEHOUSE	PA	649920	TRIPIFOODS INC.	644	18
162607	398296	BOYDS CORNER STORE	302 S MAIN ST	COUDERSPORT	PA	649920	TRIPIFOODS INC.	646	19
162607	706802	QUIK MART #2	58 N MAIN STREET	LAWRENCEVILLE	PA	649920	TRIPIFOODS INC.	1526	20
182403	797868	GAD 41 SUNOCO	24655 US HIGHWAY 23	CIRCLEVILLE	OH	649920	TRIPIFOODS INC.	2539	21
						649920 Total			

2 Cases

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SHIP ONE (1) 4-CARTON DISPLAY TO EACH RETAIL ACCOUNT FOR NOVEMBER / DECEMBER DRIVE PERIOD.

SHIP FOUR CARTONS (ONE OF EACH BRAND STYLE) TO EACH ACCOUNT WITH 4-CARTON DISPLAY.

BRAND STYLES: SALEM FULL FLAVOR / FULL FLAVOR 100 / LIGHT / LIGHT 100

SR	TRF	ACCT	ACCOUNT NAME	ADDRESS	CITY	ST	WHLSE	VAP WHLSR NAME	SUPPLIER	DISPENS
162205		706005	FAMILY FOOD MARKET	814 BUTTERNUT ST	SYRACUSE	NY	533288	JONES MCINTOSH INC	0	32
162205		721872	NELSON'S NEWS	1 MONY PLZ	SYRACUSE	NY	533288	JONES MCINTOSH INC	0	33
162205		722158	M&M GROCERY	140 OAKWOOD AVE	SYRACUSE	NY	533288	JONES MCINTOSH INC	0	34
162205		730136	EXTRA KLEEN FOOD	231 HAWLEY AVE	SYRACUSE	NY	533288	JONES MCINTOSH INC	0	35
162205		731954	GOLDEN MKT 2, INC.	1701 COURT ST	SYRACUSE	NY	533288	JONES MCINTOSH INC	0	36
162205		732125	CFM #87001	356 N MIDLER AVE	SYRACUSE	NY	533288	JONES MCINTOSH INC	0	37
162205		739321	GOLDEN MARKET	1008 BUTTERNUT ST	SYRACUSE	NY	533288	JONES MCINTOSH INC	0	38
162205		744911	PAVIAS MARKET	854 N SALINA ST	SYRACUSE	NY	533288	JONES MCINTOSH INC	0	39
162205		753152	K 1 CONVENIENT	2204 BURNET AVE	SYRACUSE	NY	533288	JONES MCINTOSH INC	0	40
162205		762093	CHASES SMOKE SHOP	2829 JAMES ST	SYRACUSE	NY	533288	JONES MCINTOSH INC	0	41
162205		762499	LUDY'S GROCERY	106 OAK ST	SYRACUSE	NY	533288	JONES MCINTOSH INC	0	42
162206		171685	TEMPLE DAIRY	312 FAYETTE ST	MANLIUS	NY	533288	JONES MCINTOSH INC	0	43
162206		171876	ARNOTTS STORE	ROUTE 31	VERONA	NY	533288	JONES MCINTOSH INC	0	44
162206		400859	TOMA'S MOHAWK MINI	1160 MOHAWK ST	UTICA	NY	533288	JONES MCINTOSH INC	0	45
162206		519349	FYLER RD CONVENIENCE	991A FYLER RD	KIRKVILLE	NY	533288	JONES MCINTOSH INC	0	46
162206		599498	JAMES ST MARKET	401 JAMES ST	UTICA	NY	533288	JONES MCINTOSH INC	0	47
162206		681168	JOE'S ADIRONDACK	STORE	COLD BROOK	NY	533288	JONES MCINTOSH INC	0	48
162206		760345	RJ'S MARKET	600 MOHAWK AVE	UTICA	NY	533288	JONES MCINTOSH INC	0	49
162206		762348	MILLERS MOBIL	125 E MANLIUS ST	EAST SYRACUSE	NY	533288	JONES MCINTOSH INC	0	50
162605		268994	NORTHSIDE GROCERY	1202 N MAIN ST	NEWARK	NY	533288	JONES MCINTOSH INC	917153	51
162605		527607	NICE N EASY #2401	703 S MAIN ST	NEWARK	NY	533288	JONES MCINTOSH INC	6441	52
162605		579857	NEWFIELD SUNNY'S	1253 W DANBY RD	NEWFIELD	NY	533288	JONES MCINTOSH INC	0	53
162605		654787	VICTOR CONVENIENCE	6373 VICTOR MANCH ROAD	VICTOR	NY	533288	JONES MCINTOSH INC	0	54
162605		677756	RAEANN INC.	DBA SCHAEFER'S MKT	SODUS	NY	533288	JONES MCINTOSH INC	0	55
162605		745219	D&D'S ONE STOP	864 MAIN ST	LOCKE	NY	533288	JONES MCINTOSH INC	3660	56
							533288 Total			

Retail Accounts with Vap Supplier for Salem Tear Tape Program (September / October)

SHIP ONE (1) 4-CARTON DISPLAY TO EACH RETAIL ACCOUNT FOR NOVEMBER / DECEMBER DRIVE PERIOD.

51854 8290

SHIP FOUR CARTONS (ONE OF EACH BRAND STYLE) TO EACH ACCOUNT WITH 4-CARTON DISPLAY.

BRAND STYLES: SALEM FULL FLAVOR / FULL FLAVOR 100 / LIGHT / LIGHT 100

SR TERR	ACCT	ACCOUNT NAME	ADDRESS	CITY	ST	VAP WHSE	VAP WHSE NAME	VAP SUPPLIER	DISPLAYS
162201	172568	PARKSIDE GROCERY	ROUTE 3	OSWEGATCHIE	NY	26300	AUER & COMPANY	0	1
162202	020451	STAR QUIK STOP	807 MAIN ST	PHOENIX	NY	26300	AUER & COMPANY	0	2
162202	075887	HANNIBAL QUICK MART	971 CAYUGA STREET	HANNIBAL	NY	26300	AUER & COMPANY	0	3
162202	172777	FREDS NEWS	29 E UTICA ST	OSWEGO	NY	26300	AUER & COMPANY	941278	4
162202	570591	ED & JEANS MARKET	95 ROCHESTER ST	PORT BYRON	NY	26300	AUER & COMPANY	0	5
162202	598682	OSTRANDERS VILL MART	RT 11 & RT 104	MAPLE VIEW	NY	26300	AUER & COMPANY	0	6
162202	712143	KTM MINI MART	2203 CT RT 1	OSWEGO	NY	26300	AUER & COMPANY	0	7
162205	059975	SMOKEY'S TOB & NEWS	708 BUTTERNUT ST	SYRACUSE	NY	26300	AUER & COMPANY	0	8
162205	348735	PARK MEAT & GROCERY	900 PARK AVE	SYRACUSE	NY	26300	AUER & COMPANY	0	9
162205	379295	VALLEY FOODS	614 VALLEY DR	SYRACUSE	NY	26300	AUER & COMPANY	0	10
162205	508300	HI BUY MARKET	501 AVERY AVE	SYRACUSE	NY	26300	AUER & COMPANY	0	11
162205	577616	WOLF CONVENIENT STOR	339 WOLF ST	SYRACUSE	NY	26300	AUER & COMPANY	0	12
162205	632266	BEST MARKET	526 E. WILLOW STREET	SYRACUSE	NY	26300	AUER & COMPANY	0	13
162205	639477	COURTHOUSE NEWS&DELI	400 MONTGOMERY	SYRACUSE	NY	26300	AUER & COMPANY	0	14
162205	649994	DAIVSON'S GROCERY	1219 MILTON AVE.	SYRACUSE	NY	26300	AUER & COMPANY	0	15
162205	680984	SABAS FOOD MKT	405 POND ST	SYRACUSE	NY	26300	AUER & COMPANY	0	16
162205	718903	PIT STOP #13	STATE FAIR BLVD	SYRACUSE	NY	26300	AUER & COMPANY	0	17
162205	719909	STOP N SHOP 2	315 S GEDDES ST	SYRACUSE	NY	26300	AUER & COMPANY	0	18
162205	750564	DAILY GRIND	24 MAIN ST	CORTLAND	NY	26300	AUER & COMPANY	0	19
162206	173044	COLLAMER STOP & SHOP	6542 COLLAMER RD	EAST SYRACUSE	NY	26300	AUER & COMPANY	967521	20
						26300 Total			

Don't forget to call

OK

1 Case